

# Market Signals from Social Media

*Preliminary Draft*

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## **Abstract**

This paper develops daily market-wide sentiment and attention indexes derived from millions of posts across major investor social media platforms. We find that sentiment is extrapolative of past returns and exhibits a strong reversal. In contrast, attention predicts negative returns as a continuation of previous trends. The two indexes have distinct predictions for aggregate trading: abnormal trading rises when sentiment is low and attention is high. To identify the drivers of attention and sentiment, we use a shock to data sharing networks: We find sentiment spreads through real firm connections while attention does not. Moreover, attention rises after abnormally high trading, while sentiment rises after abnormally high returns. This extrapolative return pattern is asymmetric, primarily driven by negative market jumps. These findings provide new evidence on the daily market dynamics of sentiment and attention.

**Keywords:** Sentiment, Attention, Market-wide Signals, Social Media

**JEL:** G12, E71, G41

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[A] large proportion of our positive activities depend on spontaneous optimism rather than on a mathematical expectation, whether moral or hedonistic or economic.

— John Maynard Keynes in “General Theory Of Employment, Interest And Money” (1936, p. 144).

## 1. INTRODUCTION

How to characterize investor sentiment has been a major question in financial markets at least since Keynes (1936). In recent decades, research has explored how investor sentiment and aggregate beliefs are formed (Baker and Wurgler, 2006, Bordalo et al., 2024), spurring the development of models of extrapolation, diagnostic expectations, and memory among others (e.g., Bordalo et al., 2018, 2020). Although this work has had important implications for asset pricing (Barberis et al., 2018, Greenwood et al., 2019), most of this research is rooted in monthly aggregate return patterns. Shorter-term dynamics have received less attention — an important gap given that investor sentiment is increasingly expressed on social media and is subject to change at high frequency (e.g., Cookson et al., 2024b).

This paper develops daily attention and sentiment indexes drawn from millions of posts on three major investor social media platforms: StockTwits, Twitter, and Seeking Alpha. The social media setting clearly separates sentiment from attention, which is important because they are economically distinct forces. Consistent with this distinction, we find returns rise prior to high *sentiment* days, which is followed by a reversal over the next 20 days. By contrast, returns decline prior to high *attention* days, and this is followed by a continuation of negative returns. Beyond these patterns, we find that these signals contain unique return-relevant information, yielding a Sharpe ratio of 1.2 in a dynamic trading strategy. Moreover, there are important differences between the drivers of the sentiment and attention indexes: spikes in lagged *returns* predict sentiment, while increases in lagged abnormal *trading volume* predict attention. These findings highlight the importance of understanding these higher frequency patterns, as well as distinguishing between sentiment and attention.

Our analysis begins with detailed data spanning a decade of stock-specific social media

posts. We first residualize firm-day social media sentiment and attention signals by projecting them onto firm-level lagged average sentiment and attention, plus a rich set of controls for traditional news. Using these firm-day residuals, which have been stripped of lagged firm-level and news-driven components, we construct daily market sentiment and attention signals by (i) calculating the market-capitalization weighted average within each platform, and then (ii) combining them across platforms via principal component analysis. This procedure yields two daily indexes from 2013 through 2021: one for sentiment and one for attention. Although these indexes display novel daily patterns, they also reflect major and persistent market episodes, such as the onset of the COVID-19 pandemic, which saw sustained increases in attention and declines in sentiment.

With the market-level sentiment and attention indexes in hand, we then examine their relation to subsequent market returns and aggregate turnover. Both sentiment and attention predict negative returns over a 20-day window, but for different reasons. Negative returns after high sentiment reflect a reversal of a run-up in returns in the prior five days. By contrast, negative returns after high attention are a continuation of previously low returns. Critically, this pattern holds even when we include year-month fixed effects, which absorb the vast majority of existing sentiment indexes that vary at the year-month level.

To investigate the economic significance of this return predictability, we implement a dynamic trading strategy that determines the portfolio weight on risky assets on day  $t + 1$  using the values of the attention and sentiment indexes on day  $t$ , following the approach in Campbell and Thompson (2008). This strategy generates portfolio excess returns averaging 4.6% over our 2013-2021 sample (50% cumulatively), with a Sharpe ratio of 1.2. Further, two-thirds of these portfolio excess returns are abnormal with respect to Fama and French (1993) and Carhart (1997) risk factors. This performance compares favorably to other daily market-level signals (e.g., Da et al., 2024) as well as the historical Sharpe ratio of the market (Bodie et al., 2011, Mehra and Prescott, 1985). The trading strategy is especially profitable on days when the market performs poorly: portfolio excess returns are two-thirds larger after

days when the market declines by 1%. Imposing long-only and no leverage constraints (i.e., an allocation to the market index between 0% and 100%) leads to only minimal deterioration in portfolio performance, indicating that the returns are not driven by leverage or by going short. We also show that the portfolio returns cannot be replicated by a factor rotation strategy using the Fama-French or momentum factors. Collectively, these findings highlight the informativeness of the social media indexes.

Turning to market turnover, we estimate that aggregate abnormal turnover increases when social media attention is *high* and sentiment is *low*. These results are consistent with the idea that high attention and low sentiment typically occur when there is aggregate market stress. Further, our sentiment results hold controlling for the attention index, and vice versa, indicating that each index contains distinct information — which is consistent with differing return and trading dynamics for sentiment and attention. These market-wide trading patterns also hold after controlling for year-month fixed effects, as well as daily controls for abnormal Google search volume, Bloomberg attention, and coverage in the *New York Times* and the *Wall Street Journal*.

We then investigate the drivers of these sentiment and attention indexes. In both OLS regressions and in vector autoregressions — which accounting for joint dynamics of sentiment, attention, returns, and trading — we find that sentiment is predicted by lagged returns, while attention is predicted instead by lagged trading. Additionally, we examine how the sentiment and attention indexes evolve around sharp changes in the S&P500 index and the VIX. This analysis reveals a striking asymmetry: neither sentiment nor attention respond to positive market jumps, but following both downward jumps in market returns and spikes in the VIX, sentiment decreases while attention increases. These results are consistent with daily extrapolation (Barberis et al., 2018), and also reveal an asymmetry in how market-wide sentiment updates in response to market signals, resembling sentiment updates by journalists to recent market movements (e.g., Garcia, 2013).

We conclude by examining the role of network effects in driving market-wide sentiment

and attention. Using the data sharing network developed by Bian et al. (2025) as a proxy for real economic linkages across firms, we test whether sentiment and attention from central firms spill over to other firms. Exploiting the Apple Tracking Transparency (ATT) policy — which disrupted firm-to-firm data sharing by requiring user consent — as a shock to network connections, we find that the relationship between central firm sentiment and overall market sentiment significantly weakens after the ATT policy implementation. This suggests that sentiment spills over along company networks, contributing to market-wide sentiment. In contrast, we find no significant change in the relationship between central firm attention and overall market attention, indicating that market-wide attention emerges through more decentralized mechanisms. These findings further emphasize the distinct dynamics underlying sentiment and attention measures, reinforcing the value of analyzing them separately.

**Contributions to Related Literature.** Our research makes several contributions to the economics and finance literature on sentiment, belief formation, and social media.

The monthly sentiment index in Baker and Wurgler (2006) began an empirical literature focused on understanding aggregate sentiment and the creation of a number of alternative sentiment indexes, primarily at the monthly level (e.g., Huang et al., 2015, DeVault et al., 2019, Jiang et al., 2019, Davies, 2022, Henderson et al., 2023). Our research departs from this literature by focusing on higher frequency patterns derived from social media. Specifically, our tests focus on the daily level, and by including year-month fixed effects, we show that our findings are entirely driven by higher frequency variation.

Within this broader literature on sentiment, a closely related idea is to capture household concerns by measuring daily search volume of negative search terms like “bankruptcy” or “recession” (Da et al., 2015) or by counting daily mentions of economic uncertainty terms (Baker et al., 2016). Our sentiment index is distinct from these ideas because it is built from variation in bullish sentiment about stocks, not attention to negative outcomes or the use of uncertainty terms. Moreover, we show that our sentiment index is distinct from mentions of economic uncertainty on Twitter (Baker et al., 2021). Moreover, we also introduce a social

media-based daily aggregate attention index. This is an important contribution because some of the existing sentiment indexes, including daily uncertainty indexes, are a combination of sentiment and attention; the distinct dynamics of sentiment and attention in our results highlight the importance of separating them.

Our research contributes to the literature on investor social media (Chen et al., 2014, Avery et al., 2016). Recent work shows that social media signals can have firm-level predictive power (Cookson et al., 2024a, Dim, 2020), but also that social signals may be shared in a way that generates biases (Cookson, Engelberg, and Mullins, 2023a, Chen and Hwang, 2022, Cassella, Dim, and Karimli, 2023, Chen, Peng, and Zhou, 2024, Hirshleifer, Peng, and Wang, 2024). By extracting market-wide sentiment and attention signals from firm-specific posts on social media, this paper also contributes to the literature that uses social media as a lens to study broader economic phenomena (Bailey, Cao, Kuchler, Stroebe, and Wong, 2018, Cookson and Niessner, 2020, Cookson, Mullins, and Niessner, 2024b). The focus tends to be at the firm level in this literature, in contrast to our market-level indexes of sentiment and attention.<sup>1</sup> Recent work has constructed related market-level attention indexes from Google searches, Bloomberg activity, and news articles (Fisher, Martineau, and Sheng, 2022, Da, Hua, Hung, and Peng, 2024). However, our indexes capture distinct and complementary information: our main findings hold when controlling for these alternative attention measures, likely because the information in our indexes is derived from social media.

Finally, our indexes and findings are also relevant to the recent literature on aggregate belief formation (e.g., Bordalo et al., 2018, Barberis et al., 2018, Bordalo et al., 2020), especially because sentiment in our context is an aggregate investor-contributed measure of investor beliefs. Consistent with recent models and evidence on extrapolation in other settings and at other frequencies (Da and Huang, 2020, Da et al., 2021), we find that sentiment

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<sup>1</sup>Cookson, Engelberg, and Mullins (2020) develops an aggregate sentiment index from posts on StockTwits around the onset of the Covid-19 pandemic. However, this research is narrowly focused on partisan differences in investor beliefs, not the content of the market signal.

is extrapolative in that it exhibits a strong connection with recent lagged returns. Additionally, our analysis of jumps highlights the asymmetry of this daily return extrapolation: sharp negative jumps drive sentiment and attention, but sharp positive jumps bear no relation to our market signals. Beyond showing that sentiment is extrapolative at a different frequency, the social media setting draws a more immediate connection to the beliefs of retail traders in shaping this relationship. The connection between retail investors and aggregate sentiment represented by the index may also shed light on the causes and consequences of trading frenzies connected to social media (Bradley et al., 2024, Cookson et al., 2023b).

## 2. DATA

In this section, we describe our data sources and the construction of the aggregate sentiment and attention indexes.

### 2.1 FIRM-DAY SOCIAL MEDIA SENTIMENT AND ATTENTION DATA

Our data contain firm-day observations on social media sentiment (optimism versus pessimism) and attention across three major investor social media platforms: Twitter, StockTwits, and SeekingAlpha. The underlying data are at the message level for StockTwits, article level for Seeking Alpha, and firm-day level for Twitter. These data are the same as the sources in Cookson, Lu, Mullins, and Niessner (2024a). We obtain Seeking alpha data from Ravenpack 1.0 and Twitter data—including average sentiment and number of messages per firm-day—from Context Analytics.

To construct the firm-day datasets, we make the following choices. For each platform, we construct close-to-close measures of firm-day attention and sentiment. To ensure accurate measurement, we include only StockTwits posts that reference a single ticker (via a “cashtag,” a dollar sign (\$) followed by a ticker symbol) and Seeking Alpha articles with a relevance score to a specific ticker above 75 ( “significantly relevant”). We use Ravenpack’s Event Sentiment Score (ESS) to measure Seeking Alpha sentiment. To avoid posts by bots, we

drop users who post over 1,000 times in any single day.

For StockTwits and Seeking Alpha, we measure sentiment about firm  $i$  on day  $t$ , by averaging sentiment over all posts or articles about the firm from market close (4:00 pm ) on day  $t - 1$  to market close on day  $t$ . The resulting firm-day sentiment measures are comparable to the Twitter firm-day sentiment measure provided by Context Analytics. Similarly, we compute firm-day message volume ( $Messages_{i,t}$ ) for StockTwits and Seeking Alpha by counting the number of messages (tweets or articles) about each firm over the same time period.

## 2.2 OTHER DATA

Our data on firm-related news events covered in traditional media is from the *Dow Jones Newswire*. Ravenpack 1.0 provides article-level sentiment and the number of articles by firm-day. We include only articles with a ticker-specific relevance score above 75. To measure firm-day level sentiment, we average the article-level Ravenpack ESS of all relevant articles by firm-day. We also use 8-K filing dates from the SEC Analytics Suite by WRDS and earnings announcement dates from IBES.

## 2.3 SAMPLE

As in Cookson et al. (2024a), we focus on the 1,500 most-discussed firms on StockTwits and require each firm-day observation to have at least 10 posts on StockTwits. Table 1 reports summary statistics across the three social media platforms. While all the platforms offer comparably good firm coverage, Seeking Alpha has substantially fewer firm-day observations, reflecting its less frequent coverage of the same firms. StockTwits contains more than five times the daily posts than Twitter, while Seeking Alpha has substantially fewer posts per day than the other two platforms, likely due to its long-form content format.

StockTwits and Twitter provide daily coverage of firms, comprising around 90% of the market capitalization in our sample. After restricting the sample to firm-day observations



with at least 10 posts on StockTwits, to ensure a high quality social signal, coverage remains strong at approximately 50% of market capitalization. While Seeking Alpha offers less breadth, it still covers around 30% of the market capitalization.

## 2.4 CONSTRUCTING AGGREGATE INDEXES FROM FIRM-DAY INFORMATION

To construct daily indexes of *aggregate* sentiment and *aggregate* attention from social media, we employ a three-step process. Starting with firm-day data on attention and sentiment across three platforms, we first remove firm-specific news events and slow-moving attention or sentiment averages from the firm-day signals. Next we use the resulting residuals to create value-weighted averages for each platform-day. Finally, we combine the respective platform-day signals into aggregate sentiment and attention indexes using principal component analysis.

For the first step in this procedure, we remove the firm-specific news and slow-moving attention or sentiment from the firm-day signals, as many posts reflect reactions to firm-specific information, which is not relevant to the aggregate signals. To do this we run the following firm-day regressions separately for each platform:

$$Signal_{i,t}^P = \Gamma^P \cdot X_{i,t} + \beta \cdot \overline{Signal}_{i,-y}^P + \epsilon_{i,t}, \quad (1)$$

where  $Signal_{i,t}^P$  is either attention or sentiment on a platform  $P$  for firm  $i$  on day  $t$ ;  $X_{i,t}$  are indicators for traditional news coverage, 8-K filings, and earnings announcements from day  $t - 7$  through day  $t$  for firm  $i$ .  $\overline{Signal}_{i,-y}^P$  denotes the average signal on platform  $P$  for firm  $i$  in the previous calendar year, which controls for firm-specific averages in attention or sentiment without introducing look-ahead bias of firm fixed effects. The estimates from these regressions are reported in Table 2 panel A. Although the lagged signal and firm news controls are statistically significant, a substantial share of variation is unexplained by this firm-specific information, and thus is left in the residuals.

In the second step, we aggregate for each platform the residuals from Equation 1 across firms within day by calculating a value-weighted average of residuals.

For the final step, we combine the resulting platform-day signals into daily indexes of aggregate sentiment and attention, by performing two separate principal component analyses (PCAs): one using the sentiment signals and another using the attention signals from StockTwits, Twitter and Seeking Alpha. The first principal components (PC1) from each analysis constitute our daily sentiment and attention indexes, respectively. These are reported in Table 2 panel B.

In this analysis, the PC1 of sentiment explains 47% of the variation in the three component sentiment signals, while the attention PC1 explains 54% of the variation in attention. To put these in perspective, if the three signals were completely uncorrelated, the PC1 would only explain 33% of the variation. Both sentiment and attention signals place similar loadings on StockTwits and Twitter. For sentiment, the Seeking Alpha loading is approximately half the size of the other platforms. By contrast, the attention index places close to no weight on Seeking Alpha, likely because its article volume is substantially lower than the number of posts on StockTwits and Twitter.

Our sentiment and attention indexes contain unique variation relative to existing daily measures of attention and sentiment in the literature, while having sensible relationships that validate our construction. To examine these relationships, we regress our social media indexes on existing daily indicators: abnormal retail attention (*ARA*) and abnormal institutional attention (*AIA*) from Da et al. (2024), news attention indexes (*MAI-WSJ*, *MAI-NYT*) from Fisher et al. (2022), Twitter-derived economic policy uncertainty (*Twitter EU*) from Baker et al. (2021), and a market cap weighted news sentiment index, constructed from RavenPack (*RavenPack news*). Some specifications, also include our sentiment index when predicting the attention index and vice versa, as well as day-of-week, month-of-year, and year-quarter fixed effects to account for potential seasonality and common trends.

Table 3 presents the results. Columns 1-2, where we do not include any fixed effects,

show that existing indicators explain only a small portion of the variation in our sentiment and attention indexes – they collectively explain only 2.8% for sentiment and 18.2% for attention. This suggests that our measures capture unique information not reflected in existing indicators.

The correlations that we do observe help to validate our measures. For example, Twitter EU is negatively and significantly related to our sentiment index across all specifications, indicating that periods of high economic policy uncertainty correspond with lower sentiment. Similarly, our attention index correlates strongly and positively with the attention indexes from Da et al. (2024), which are based on Google searches and Bloomberg queries. Notably, while both professional and retail attention measures correlate with our social media-derived attention index, the coefficient on ARA (a retail attention measure) is twice as large as that for professional attention. This pattern suggests our social media attention index primarily captures retail investor attention.

The even columns in Table 3 include our sentiment index as an explanatory variable when analyzing the attention index (and vice versa). We find a robust negative relation between sentiment and attention, though substantial unique variation exists in each measure that remains unexplained by the other. Moreover, the significant correlation between sentiment and Twitter EU persists even after controlling for attention, and the significant correlations between attention and both ARA and AIA remains robust even when controlling for sentiment. These findings confirm that sentiment and attention contain independent variation, validating their separate use in our empirical analyses.

Figure 1 plots the sentiment and attention indexes over time. The lighter-colored lines in the background of the figure represent our daily indexes, while the dark lines show 20-day rolling averages of each series. For reference, we also include the level of the S&P 500 index. Focusing on the lower-frequency movements, the sentiment and attention indexes appear to capture different economic forces, with a correlation of -0.37. This divergence is particularly evident during three key periods: the 2013-2015 stock market bull run, in the 2018-2019

trade war with China, and the onset of the COVID-19 pandemic. During the bull market period, sentiment was high while attention was low; conversely, during the two negative events (trade war and pandemic), low sentiment was coupled with high attention.

While the slower-moving signals are easier to visualize and highlight the distinct information content of the two indexes', our paper focuses on the information contained in the *daily* movements of these indexes. As the figure illustrates, there is substantial variation in these higher-frequency series. In the following section, we analyze how daily fluctuations in sentiment and attention relate to daily market returns and trading activity.

### 3. RETURNS AND TURNOVER FOLLOWING SENTIMENT AND ATTENTION

In this section, we examine the return implication of our sentiment and attention indexes. As a preview, in Figure 2, we present coefficient estimates from regressions of cumulative returns on sentiment at day 0 for an event window from  $t = -5$  to  $t = +20$ . The figure highlights distinct return dynamics around high sentiment (panel a) versus those around high attention (panel b). High sentiment on day 0 is preceded by a five-day return run-up and is followed by a gradual and nearly full reversal over the next 20 days. By contrast, for attention we find the *opposite* pattern: high attention on day 0 is preceded by negative returns, which continue on a downward trajectory in the following day.

The first subsection scrutinizes this evidence by studying how sentiment and attention indexes predict returns and market-wide trading. In the second subsection, we consider alternative drivers of returns and turnover. The third subsection implements a dynamic trading strategy to quantify the information content of these market-level social media signals. Section 4 then examines the drivers of these indexes.

#### 3.1 DO SOCIAL MEDIA INDEXES PREDICT RETURNS OR TURNOVER?

In this section, we examine how daily sentiment and attention indexes predict returns. To do so, we estimate the following regression specification:

$$\begin{aligned} \text{Market return}_{t \rightarrow k} = & \beta_1 \text{Sentiment}_t + \beta_2 \text{Attention}_t \\ & + \beta_3 (\text{Sentiment} \times \text{Attention})_t + \Lambda_t + \epsilon_t \end{aligned} \quad (2)$$

where  $\text{Market return}_{t \rightarrow k}$  is the cumulative return between days  $t$  and  $t + k$ .  $\text{Sentiment}_t$  and  $\text{Attention}_t$  are the market-level indexes on day  $t$ . The  $\Lambda_t$  vector includes day-of-week, month-of-year, and year-quarter fixed effects to control for seasonality and slow-moving annual trends, as well as lagged market volatility (day  $t - 5$  through  $t - 1$ ) and lagged returns (day  $t - 5$  through  $t - 1$  and the previous 25 days). We also estimate the specification in Eq. 2 using turnover (S&P500 or SPY) as the dependent variable, additionally controlling for abnormal turnover on day  $t - 1$ .<sup>2</sup>

Table 4 reports the estimates. Columns 1 and 2 present contemporaneous (day  $t$ ) regressions, while columns 3-6 display regressions of future returns on day  $t$  sentiment and attention indexes. These results show that sentiment and attention exhibit distinct return dynamics. Sentiment is strongly and positively related to contemporaneous returns on day  $t$ , followed by a significant return reversal from day  $t + 1$  through day  $t + 15$  (columns 5 and 6). Figure 2, which presents the daily cumulative returns from day  $t - 5$ , shows that this reversal flattens out around day  $t + 15$ . The specifications in columns 2, 4, and 6 also include an interaction between sentiment and attention, which is positively and significantly related to day  $t$  returns with no reversal. Attention is strongly and negatively related to contemporaneous returns on day  $t$ , followed by significant negative returns on day  $t + 1$  (columns 3 and 4), before the relationship flattens out between days  $t + 1$  to  $t + 15$ .

Table 5 investigates how day  $t$  sentiment and attention indexes predict abnormal turnover for S&P500 stocks in aggregate (Panel A) and for the SPY ETF (Panel B) using analogous specifications to Table 4. These results show that sentiment and attention indexes have the opposite relationship with turnover compared to their relationship with returns. Specifi-

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<sup>2</sup>The attention and sentiment indexes are constructed using the 1,500 most-discussed stocks on Stock-Twits, rather than the components of the S&P500. We use the S&P500 index to capture the overall market's behavior and relate it to the market-wide signals we construct.

cally, high attention is contemporaneously related to *high* turnover, whereas high sentiment relates to *low* turnover. Moreover, the dynamics are distinct: following high attention, abnormal trading continues to increase, and following high sentiment abnormal trading volume continues to decrease. Figure 3, which presents the cumulative abnormal turnover starting from day  $t - 5$ , shows that these turnover patterns flatten out by day  $t + 10$ . Finally, the interaction between sentiment and attention indexes does not significantly predict abnormal turnover (see columns 2, 4, 6).

We also perform two robustness checks on these main results. First, we examine the relation of sentiment and attention indexes to *retail* turnover (Boehmer et al., 2021), finding similar patterns and dynamics to our main findings (Appendix Figure A2 and Table A5). Second, we examine robustness of our results to the data quality requirement that we retain only firm-day observations with at least 10 StockTwits messages. In the Appendix Figure A4 we loosen this restriction to 5 or more messages per firm-day and obtain very similar findings.

### 3.2 ACCOUNTING FOR ALTERNATIVE DRIVERS OF RETURN AND TURNOVER

In this section, we conduct two additional sets of robustness checks on our main analysis.

First, in Appendix Table A6, we substitute month-of-year and year-quarter fixed effects with year-month fixed effects and still find similar results. Year-month fixed effects flexibly control for slow moving factors that could jointly drive returns, sentiment, and attention – particularly for existing sentiment indexes measured at the monthly frequency (e.g., the Baker and Wurgler, 2006 index and similar macroeconomic indexes). The similar results when using the within year-month variation suggest that our sentiment and attention indexes contain distinct information from existing alternatives in the literature.

Second, in Appendix Table A9, we control for daily attention indexes from recent literature. Specifically, Da et al. (2024) develop two daily value-weighted macro attention indexes: a retail index based on Google searches for tickers and an institutional index based

on Bloomberg searches for tickers. Additionally, Fisher et al. (2022) construct a daily macroeconomic news index using articles in the *New York Times* and the *Wall Street Journal*. More closely related to sentiment, Baker et al. (2021) develop a Twitter-based measure of economic policy uncertainty. Finally, to further capture aggregate firm news, we build a RavenPack news sentiment index by value weighting firm-level news for firms in our sample. As shown in Appendix Table A9, our results remain robust to the inclusion of these alternative proxies for attention or sentiment. Furthermore, in Appendix Figure A3 we replicate our results from Figures 2 and 3 with these additional controls, and again find robust results. Taken together, this evidence suggests that our indexes contain unique information not captured in Google searches, Bloomberg searches, or traditional news.

### 3.3 TRADING STRATEGY

In this section, we implement a dynamic trading strategy based on the daily aggregate sentiment and attention indexes to gauge their economic relevance. First, we use information up to the prior month to construct daily social media indexes for the current month. We then use these social media indexes to predict next-day returns in the current month. Finally, we construct a dynamic trading strategy using these return forecasts.

For each month  $m$ , we estimate a daily-level regression using data from the beginning of our sample through month  $m - 1$  following Welch and Goyal (2008):

$$\begin{aligned} r_{t+1} = & \beta_{1,m-1}Sentiment_t + \beta_{2,m-1}Attention_t \\ & + \beta_{3,m-1}(Sentiment \times Attention)_t + \gamma_{m-1}\Omega_t + \epsilon_t \end{aligned} \quad (3)$$

This specification follows Eq. 2, but focuses on next-day returns as the outcome variable and contains no fixed effects. These differences ensure that the predictions from this regression yield a tradeable signal.  $r_{t+1}$  is the excess market return measured as the S&P 500 return minus the risk-free rate, while  $\Omega_t^m$  includes lagged market volatility (day t-5 through t-1) and lagged returns (day t-5 through t-1 and the previous 25 days). For each month  $m$ , we use data up to  $m - 1$  to obtain OLS estimates of  $\beta_{1,m-1}$ ,  $\beta_{2,m-1}$ ,  $\beta_{3,m-1}$  and  $\gamma_{m-1}$  (the

loadings for  $\Omega_t^{m-1}$ ). We then predict next-day returns for each trading day in month  $m$ :

$$\begin{aligned}\hat{r}_{t+1} = & \hat{\beta}_{1,m-1}Sentiment_t + \hat{\beta}_{2,m-1}Attention_t \\ & + \hat{\beta}_{3,m-1}(Sentiment \times Attention)_t + \hat{\gamma}_{m-1}\Omega_t\end{aligned}\tag{4}$$

This day  $t + 1$  forecast uses only information available through day  $t$ , preventing look-ahead bias and ensuring tradeability. We repeat this procedure monthly from February 2013 through December 2021 (yielding a total of 108 rolling regressions, forecasting 2,246 trading day returns).

Next, we construct portfolio weights on the risky asset as in Campbell and Thompson (2008):

$$w_t^{social} \equiv \frac{\hat{r}_{t+1}}{\hat{\sigma}_{t+1}^2}\tag{5}$$

where  $\hat{r}_{t+1}$  is the out-of-sample forecast excess return using information through day  $t$  and  $\hat{\sigma}_{t+1}^2$  is the variance of the daily return forecasts over the 20 days leading up to  $t$ . This strategy dynamically adjusts the risky asset allocation. We constrain  $w_t^{social}$  to be between -1 (representing a 100% short position) and 2 (representing 100% leverage). The portfolio return remains similar if we prohibit short selling and leverage by restricting  $w_t^{social}$  to be between 0 and 1.

Figure 4 presents a graphical summary of the portfolio strategy. Panel (a) presents the buy-and-hold cumulative returns from the dynamic trading strategy separately for each of the 9 years of our sample. These cumulative annual returns range from a loss of one percentage point (2020) to a gain of nearly 10 percentage points (2013). Panel (b) presents the cumulative return plot from 2013 through 2021, showing a 50% gain over the full sample. In Panels (c) and (d), we construct return plots for one year following 100 randomly drawn start dates. Panel (c) presents all 100 paths, whereas Panel (d) shows the average return of those paths with a 90% confidence band. The strategy generates an average annualized excess return of approximately 4%, which is highly statistically different from zero. Appendix



Figure A7 displays the time series of portfolio weights of the risky asset, showing that the restriction that the portfolio weights must be between  $-1$  and  $+2$  rarely binds. The strategy tends to produce an interior solution on all but a few extreme attention or sentiment days. Short selling occurs on 24% of days, while leverage is needed on only 3% of days.

Next, we evaluate whether *other* market signals explain the next-day portfolio returns with the following regression:

$$r_{t+1}^P = \alpha + \beta_m R_t^m + \beta_{smb} R_t^{smb} + \beta_{hml} R_t^{hml} + \beta_{mom} R_t^{mom} + \epsilon_{t+1} \quad (6)$$

where the outcome variable  $r_{t+1}^P$  is the date  $t+1$  portfolio excess returns from allocating a weight of  $w_{signal}$  to the risky asset (i.e., the S&P500) and  $1 - w_{signal}$  to the risk-free asset. The regression controls for market excess returns ( $R_t^m$ ), small minus big returns ( $R_t^{smb}$ ), value minus growth returns ( $R_t^{hml}$ ) and momentum returns ( $R_t^{mom}$ ). These factor returns are observed on date  $t$  using daily data from Kenneth French’s data library (Fama and French, 1993). This regression tests whether the return can be explained by a factor rotation using the three Fama-French factors, plus the momentum factor.

Table 6 presents estimates from Eq. (6) across different specifications with different combinations of factors for the factor rotation strategy. Column 1 is unconditional, column 2 includes market excess returns, column 3 includes the three original Fama-French factors, and column 4 additionally includes the momentum factor (Carhart, 1997). Panel A presents these estimates under our baseline restriction that the portfolio weight be in the range  $[-1, +2]$ , while Panel B further restricts the portfolio weight to  $[0, 1]$ .

Column 1 shows that unconditional excess returns are highly significant, with an annualized excess return (alpha) of 4.564%, and an annualized information ratio (equivalent to the Sharpe ratio in this regression) of 1.224. This Sharpe ratio is large relative to other daily market-level signals. For example, Da et al. (2024) report an out-of-sample Sharpe ratio of 0.46 and 0.17 when using abnormal retail attention and abnormal institutional attention as a signal, respectively. The social media Sharpe Ratio also exceeds the market Sharpe Ratio,

which ranges from 0.3 to 0.5 in historical samples (Bodie et al., 2011, Mehra and Prescott, 1985).

When we control for date  $t$  market excess returns in Column 2, the social media alpha remains robust: annualized alpha is 4.75% with an information ratio of 1.246. However, the significant negative loading on date  $t$  market excess returns implies that the social media portfolio performs better following market *declines*. The magnitude of this estimate is economically large: a market excess return of  $-1\%$  predicts social media portfolio returns will be 1.2 basis points higher the next day (roughly two-thirds of the daily alpha of 1.9 bps). In columns 3 and 4, we investigate whether portfolio returns are explained by a factor rotation using the SMB, HML or momentum factors. The intercept remains unchanged, and in contrast to market excess returns, none of these factors exhibits a significant relation to portfolio excess returns.

Panel B of Table 6 repeats this analysis with a long-only, no leverage constraint (i.e., with portfolio weights in  $[0,1]$ ). The main difference is that information ratios in Panel B are larger than those in Panel A, while coefficient estimates remain similar throughout. This suggests our strategy is not driven by short-selling or leverage.<sup>3</sup>

Next, we examine whether the significant excess returns from the dynamic strategy yield *abnormal* returns beyond the Fama-French 3 and momentum factors in Table 7. In columns 2 through 4, we find that the dynamic strategy yields an annualized alpha of 3%, which is statistically different from zero at the 5% level. The results are robust to the inclusion of the market, size, value and momentum factors. Size and value do not explain variation in portfolio excess returns while the market and momentum factors have a positive and significant loading.

Taken together, these findings indicate that the market and momentum factors explain

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<sup>3</sup>Appendix Table A11 presents two robustness tests of these portfolio results: In Panel A, we winsorize the forecast returns from Eq. (4) at the 90% and 10% percentiles before constructing the portfolio weights as in Da et al. (2024), and in Panel B, we smooth portfolio weights using a trailing 5-day moving average rather than using weights directly from Eq. (5). These modifications reduce the annualized alpha to 3.45% and 3.8% respectively, but the Sharpe ratio remains above one (1.137 and 1.078).

approximately one-third of the average portfolio excess returns. The market factor alone explains 15.2% of portfolio returns while reducing the magnitude of alpha by just one-third. Appealing to an Oster (2019) argument, an omitted factor that captures an additional 5% of  $R^2$  would need to be 6 times more important than the market factor to drive alpha to zero. Given that size, value and momentum factors collectively explain only 0.5% of the variation in the portfolio excess returns (i.e., their contribution to the  $R^2$ ), it seems unlikely that an omitted factor explains the abnormal returns of our social media strategy.

## 4. DRIVERS OF SENTIMENT AND ATTENTION

In this section, we explore the drivers of our sentiment and attention indexes. The return patterns in Figure 2 leading up to day 0 suggest that lagged returns might predict both sentiment and attention, which we explore using an OLS regression in subsection 4.1.

In subsequent subsections, we examine dynamic interdependence and feedback effects between variables over time. Specifically, we evaluate the drivers of sentiment and attention through three complementary analyses: (1) a vector autoregression (VAR) examining how returns and turnover drive the indexes, (2) an event study of index responses to abrupt changes in prices and volatility, or “jumps,” and (3) an analysis of how spillovers of sentiment and attention across firms contribute to market social media signals.

### 4.1 DRIVERS OF SENTIMENT AND ATTENTION INDEXES

We begin by examining the drivers of our daily sentiment and attention indexes using an OLS regression specification:

$$Y_t = \sum_{k=1}^5 \beta_k \text{Market return}_{t-k} + \sum_{k=1}^5 \gamma_k \text{Ab. log}(\text{market turnover})_{t-k} + \Lambda_t + \epsilon_t \quad (7)$$

where  $Y_t$  is either the sentiment or the attention index observed on day  $t$ , and  $\text{Market return}_{t-k}$  is measured by the S&P500 index’s return on day  $t-k$ .  $\text{Ab. log}(\text{market turnover})_{t-k}$

is abnormal log market turnover on day  $t - k$ , measured as either a market-capitalization weighted average of abnormal turnover across S&P500 stocks or as abnormal turnover of the SPY exchange traded fund (ETF), the most popular S&P500 ETF. The  $\Lambda_t$  vector includes day-of-week, month-of-year, and year-quarter fixed effects to account for seasonality and slow-moving annual trends.

Table 8 presents the results. Day  $t - 1$  and  $t - 2$  returns positively and significantly predict day  $t$  sentiment index. This pattern is consistent with extrapolative beliefs documented in other asset pricing studies (e.g., Lakonishok et al., 1994, Case et al., 2012, Greenwood and Shleifer, 2014, Barberis et al., 2018). By contrast, day  $t - 1$  turnover negatively predicts day  $t$  sentiment. These relationships remain similar when we include year-month fixed effects in Appendix Table A3, which flexibly accounts for any monthly-level variability, including effects from commonly used sentiment measures (e.g., Baker and Wurgler, 2006).

For the attention index, the most prominent driver is the previous day’s turnover. Interestingly, column 3 shows that attention is more closely related to day  $t - 1$  turnover of S&P500 stocks (i.e., the aggregate trading in the S&P500 components), compared to day  $t - 1$  turnover in the SPY ETF (column 4). This suggests that our attention index captures the dispersed information impounded in market trading (Hayek, 1945). Overall, high market-wide abnormal turnover tends to predict higher attention the following day.

## 4.2 VAR MODELS

We next estimate a VAR model, which allows for interdependence between sentiment, attention, market return, and market abnormal turnover:

$$\begin{aligned}
 \text{Sentiment}_t &= c_1 + \sum_{\tau=1}^T \Theta_{\tau}^{(1)} \cdot \mathbf{L}_{t-\tau} + \varepsilon_{1t} \\
 \text{Attention}_t &= c_2 + \sum_{\tau=1}^T \Theta_{\tau}^{(2)} \cdot \mathbf{L}_{t-\tau} + \varepsilon_{2t} \\
 \text{Market return}_t &= c_3 + \sum_{\tau=1}^T \Theta_{\tau}^{(3)} \cdot \mathbf{L}_{t-\tau} + \varepsilon_{3t} \\
 \text{Log(Ab. market turnover)}_t &= c_4 + \sum_{\tau=1}^T \Theta_{\tau}^{(4)} \cdot \mathbf{L}_{t-\tau} + \varepsilon_{4t}
 \end{aligned} \tag{8}$$

where we regress each of the dependent variables —  $\text{Sentiment}_t$ ,  $\text{Attention}_t$ ,  $\text{Market return}_t$  and  $\text{Log(Ab. market turnover)}_t$  — on  $T$  daily lags of all four variables. Our main specifications use  $T = 10$  daily lags, selected by optimizing over the AIC. The vector  $\mathbf{L}_{t-\tau}$  contains the four dependent variables lagged  $\tau$  days, with the coefficient vector  $\Theta_{\tau}^{(i)}$  containing the corresponding loadings. The fitted VAR model thus captures the joint dynamics and feedback among sentiment, attention, market returns, and abnormal market turnover. Following Sims (1980), we summarize the properties of the fitted VAR model by examining the impulse responses to one standard deviation shocks in  $\text{Market return}_t$  and  $\text{Log(Ab. market turnover)}_t$ .

Figure 5 presents impulse response functions for sentiment and attention from day  $t + 1$  through  $t + 20$  following two separate shocks: a one-standard-deviation increase in market return on day  $t$  (panels a and c), and a one-standard-deviation increase in market turnover on day  $t$  (panels b and d). We proxy for market turnover using abnormal aggregate turnover in composite stocks of S&P500 (solid line) and abnormal turnover in SPY (dashed line). Consistent with the simple lagged OLS results in Table 8, sentiment increases for one to two days after a positive return shock, while attention decreases for two days. By contrast, a one-

standard-deviation abnormal turnover shock in S&P500 stocks does not trigger responses in sentiment but increases attention for the next several days. Notably, a one-standard-deviation abnormal turnover shock in SPY does not lead to higher attention.

We next conduct two robustness checks on these results. First, we account flexibly for alternative attention measures in the VAR estimation. Adding daily retail attention index based on Google searches for tickers and institutional attention index based on Bloomberg searches for tickers (Da et al., 2024) to the VAR model results in qualitatively similar patterns (see Appendix Figure A5). Second, given that retail investors dominate social media platforms, we examine whether the social media indexes respond differently to retail trading. In Appendix Figure A6, we replace total turnover with turnover based on retail trades as measured in Boehmer et al. (2021). We find similar responses of sentiment and attention to a shock in returns, but stronger responses to a shock in abnormal retail turnover.

### 4.3 SENTIMENT AND ATTENTION AROUND JUMPS

We next examine how our indexes behave around sudden price and volatility jumps. We classify market *jumps* as days that had at least a 2 percentage point change in returns (up or down). We also classify volatility jumps as daily spikes in the VIX exceeding 15pp, 20pp, and 25pp thresholds. For these jump days, we examine how the sentiment and attention indexes evolve from 4 days before to 10 days after the jump day. We analyze positive and negative return jumps separately. To ensure non-overlapping windows, if there are multiple large market movements in a row, we only consider the first one as a jump event.

We first examine how sentiment and attention indexes behave around market jumps, separately considering negative and positive jumps to allow for asymmetric responses. We estimate the following event-study regression:

$$\text{Social media index}_t = \sum_{\tau=-4}^{10} \beta_{\tau} \text{Pos jump}_0 + \sum_{\tau=-4}^{10} \gamma_{\tau} \text{Neg jump}_0 + \theta \text{Neg jump}_0 + \Lambda_t + \epsilon_t$$

where Social media index<sub>*t*</sub> is the sentiment (or attention) index on day *t*. Pos (Neg) jump<sub>0</sub> equals one for all days in the [-15,+10] event window around a positive (negative) jump at day  $\tau = 0$  in event time. We estimate separately lead and lag coefficients for positive jumps ( $\beta_\tau$ ) and for negative jumps ( $\gamma_\tau$ ) from  $\tau = -4$  through  $\tau = +10$ . In this analysis, we include days  $t - 15$  through  $t + 10$  around each market jump events in the sample. By only estimating leads and lags from  $t - 4$  to  $t + 10$ , we set the reference period to be days  $t - 15$  through  $t - 5$ . As in Eq. 2, the  $\Lambda_t$  vector includes day-of-week, month-of-year, and year-quarter fixed effects to account for seasonality and slow-moving annual trends, as well as lagged market volatility (day  $t - 5$  through  $t - 1$ ), and lagged market returns (day  $t - 5$  through  $t - 1$  and the previous 25 days).

Figure 6 plots the estimates for  $\beta_\tau$  (panels a and c) and  $\gamma_\tau$  (panels b and d). There are no trends in sentiment or attention prior to market jumps, indicating that these large market price movements are more likely to drive sentiment and attention rather than the other way around. There is an interesting asymmetry in the response of sentiment and attention to positive versus negative market jumps. Specifically, positive jumps (good news) do not correspond to significant changes in sentiment or attention. In contrast, negative jumps lead to a sharp and persistent drop in sentiment and increases in attention. Moreover, results are similar if we use alternative market jump definitions (+/- 1.5 percentage points movements in the S&P500 index) or exclude jumps that coincide with FOMC announcement days (Appendix Figure A8).

Figure 7 presents an analogous set of results for volatility jump days. Large positive spikes in the VIX can be interpreted as negative news, similar to negative market jumps, with no clear analogue to the positive market jumps. Consistent with earlier results on sentiment and attention responses around “bad news,” proxied for by negative market jumps, we find that sentiment and attention indexes behave very similarly around spikes in volatility. Sentiment drops sharply on the event day, and remains below normal levels for several days. In contrast, attention increases somewhat and persists at elevated levels for several days. These patterns

remain similar when we exclude volatility jumps that coincide with FOMC announcement days (see Appendix Figure A9).

Next, we examine these patterns in regression form in Table 9. This allows us to study the movements of sentiment and attention indexes around market jumps while controlling for other determinants of the indexes. We estimate the following specification over  $[-15,10]$  day event windows around jumps:

$$\begin{aligned} \text{Social media index}_t = & \sum_l \alpha_l + \beta_0 \text{Neg jump}_0 + \beta_1 \text{Neg jump}_0 \text{Day}_{-1} + \beta_2 \text{Neg jump}_0 \text{Day}_0 \\ & + \beta_3 \text{Neg jump}_0 \text{Day}_{+1} + \beta_4 \text{Neg jump}_0 \text{Day}_{+2 \rightarrow +10} + \Lambda_t + \epsilon_t \end{aligned}$$

where Social media index is either the sentiment or attention index. This specification includes event day indicators ( $\alpha_l$ ) for day  $-1$ , day  $0$ , day  $+1$ , and days  $+2$  though  $+10$  in event time relative to the jump day ((day  $0$ ), and their interactions with  $\text{Neg jump}_0$ , an indicator for negative jump events on day  $0$ ; positive jumps serve as the reference group. Given the event window  $[-15,+10]$ , the baseline period spans 15 to 2 days before each jump. The  $\Lambda_t$  vector includes day-of-week, month-of-year, and year-quarter fixed effects controlling for seasonality in calendar time  $t$  as well as lagged market volatility (day  $t - 5$  through  $t - 1$ ), lagged market returns (day  $t - 5$  through  $t - 1$  and the previous 25 days). In stricter specifications, we also control for changes in VIX and MOVE indexes on jump days.

The results in Table 9 highlight the sharp drop in sentiment and spike in attention around negative market jump days. Specifically, on negative jump days sentiment declines on average by 0.768 standard deviations, relative positive jump days (column 1). This decline in sentiment persists (0.572 standard deviations below the baseline, on average) on the day after a negative market jump, gradually returning to baseline within the event window. These patterns are robust to controlling for recent market returns, volatility, and seasonal effects, and remain similar when we additionally control for changes in the VIX and the MOVE indexes in column 2. These findings highlight that sentiment responds significantly



to stock market movements, and does not merely reflect underlying changes to volatility or bond markets.

Columns 3 and 4 present analogous specifications for the attention index. Mirroring our graphical evidence in Figure 6, we estimate that attention raises significantly on negative jump days and not on positive jump days. The effect is economically large: attention is 0.679 standard deviations higher on negative jump days than on positive jump days (column 3). However, unlike sentiment, the attention index reverts to normal levels more quickly, showing no statistically significant difference from baseline the day after the negative jump. As with the sentiment results, these findings are robust to controlling for recent returns and volatility and calendar fixed effects, as well as to controlling for changes in the VIX and MOVE indexes (column 4).

#### 4.4 SENTIMENT AND ATTENTION OF CENTRAL FIRMS

In this section, we examine the hypothesis that market social media signals originate from spillovers across firms, potentially along networks that reflect real economic links. The economic network we base our test on is the network of data sharing across firms constructed by Bian et al. (2025). They show that data sharing constitutes a real economic network, inducing greater similarity among connected firms. In addition to presenting evidence that connectedness and real outcomes are correlated, Bian et al. (2025) leverages the introduction of the Apple Tracking Transparency (ATT) policy, which — with the rollout of iOS 14.2 on April 26, 2021 — required user consent for firm-to-firm data sharing, effectively disrupting the connections within this data sharing network.

In our context, we are interested in understanding if sentiment and attention spill over from central firms to other firms in the economy, contributing to market-level social media signals. To test this idea, we define central firms as those ranking in the top 20 based on eigenvector centrality, betweenness centrality, and degree centrality in 2019 using data generously provided by Bian et al. (2025), with all others classified as non-central firms.

Crucially, we utilize the ATT policy as a shock to network connections and the resulting spillovers in the data economy.

With this framework in mind, we estimate the following specification:

$$\begin{aligned} \text{Social media index}_{t+k}^{all} = & \beta_0 \text{Post ATT}_t + \beta_1 \text{Social media index}_t^{central} + \\ & \beta_2 \text{Post ATT}_t \times \text{Social media index}_t^{central} + \Lambda_t + \epsilon_t \end{aligned} \quad (9)$$

where  $\text{Social media index}_{t+k}^{all}$  is the overall sentiment or attention index on day  $t+k$  ( $k = 0, 1, 2$ ), constructed using all firms in our sample.  $\text{Social media index}_t^{central}$  is the central firm sentiment or attention index, constructed using only central firms. We expect central firm social media signals to exhibit a strong positive relation to overall social media signals and hence  $\beta_1 > 0$ . Our coefficient of interest is  $\beta_2$ , which captures the change in the relation between central firm and overall social media signals after the ATT policy. If social media signals spill over across the data network from central firms to non-central firms, we would expect the relation to weaken after the ATT policy, and hence  $\beta_2 < 0$ .  $\Lambda_t$  consists of day-of-week and event quarter fixed effects. Additionally, we consider a version of this specification that uses the index constructed using only *non-central* firms as the dependent variable.

Table 10 presents the results from estimating Eq. (9) over the period from May 2020 through December 2021, which balances pre and post ATT months. As expected,  $\beta_1$  is strongly positive across all specifications — whether the dependent variable is sentiment or attention index, and whether the index is based on all or non-central firms only — reflecting the fact that central firms are an important component of the overall indexes and are related to the sentiment and attention of other firms. More than a simple correlation, the significant negative interactions between the Post ATT indicator and central firm sentiment in Panel A columns 1-3 indicate that shutting off the transmission of data along the data network significantly dampens the connection between central firm and overall sentiment. When we use non-central firm sentiment as the dependent variable in Panel A columns 4-6, we find that the coefficient on the interaction is very similar. These findings point to important

spillovers from central firms to non-central firms along the data sharing network, contributing to market-wide sentiment. Table A13 shows that these results are robust when we examine simple correlations pre versus post the ATT policy.

Turning to Panel B, we do not see a significant change in the relation between central firm and overall attention following the ATT policy. This finding suggests a distinct nature of how market-wide attention is aggregated. Rather than attention spilling over from central firms to other firms, it likely emerges in a more decentralized manner. This interpretation is consistent with our findings that attention is more strongly connected to disaggregated S&P500 turnover than turnover in SPY, the most widely traded broad-market ETF. As with many of the results in our paper, this finding underscores that sentiment and attention reflect different underlying dynamics, reinforcing the value of disaggregating these indexes into separate measures.

Lastly, we note that the relation between central firm and overall (or non-central firm) indexes in Table 10 weakens by day  $t + 2$  for attention, but remains strong for sentiment. In Figure 8, we show how the coefficient estimates change when we extend  $k$  further into the future. Over time, both sentiment and attention coefficients decrease to zero.

## 5. CONCLUSION

As social media has become pervasive, it has become a conduit of our collective attention. Recent market events like GameStop and Silicon Valley Bank highlight social media’s role as a key venue for expressing sentiment about market events. This paper leverages these trends to develop daily sentiment and attention indexes using social media data.

Apart from significantly predicting future returns, our indexes provide a novel perspectives on both the *economic content* and *timing* of changes to market-wide sentiment. Relating to the economic content, attention and sentiment have sharply differing return dynamics. Our social media setting allows for a natural separation between these two concepts. This is an important insight given that existing sentiment indexes often conflate sentiment and at-

tention factors. Relating to timing, our daily indexes capture within-month market dynamics missed by most existing research using monthly sentiment indexes. This higher frequency variation is particularly relevant given significant daily trading activity especially from retail investors who favor short-term strategies (Odean, 1999, Barber and Odean, 2000).

Moreover, our results on the drivers of daily sentiment and attention offer useful new facts for behavioral updating models. For example, while our results are broadly consistent with extrapolative belief models, daily sentiment exhibits an important asymmetry: showing *no* response to positive market jumps but sharp, persistent declines after negative ones. This result — and its contrast with monthly extrapolative patterns — presents a challenge to understanding how the sentiment drawn from the daily news cycle relates to sentiment drawn from slower moving cycles in the broader economy.

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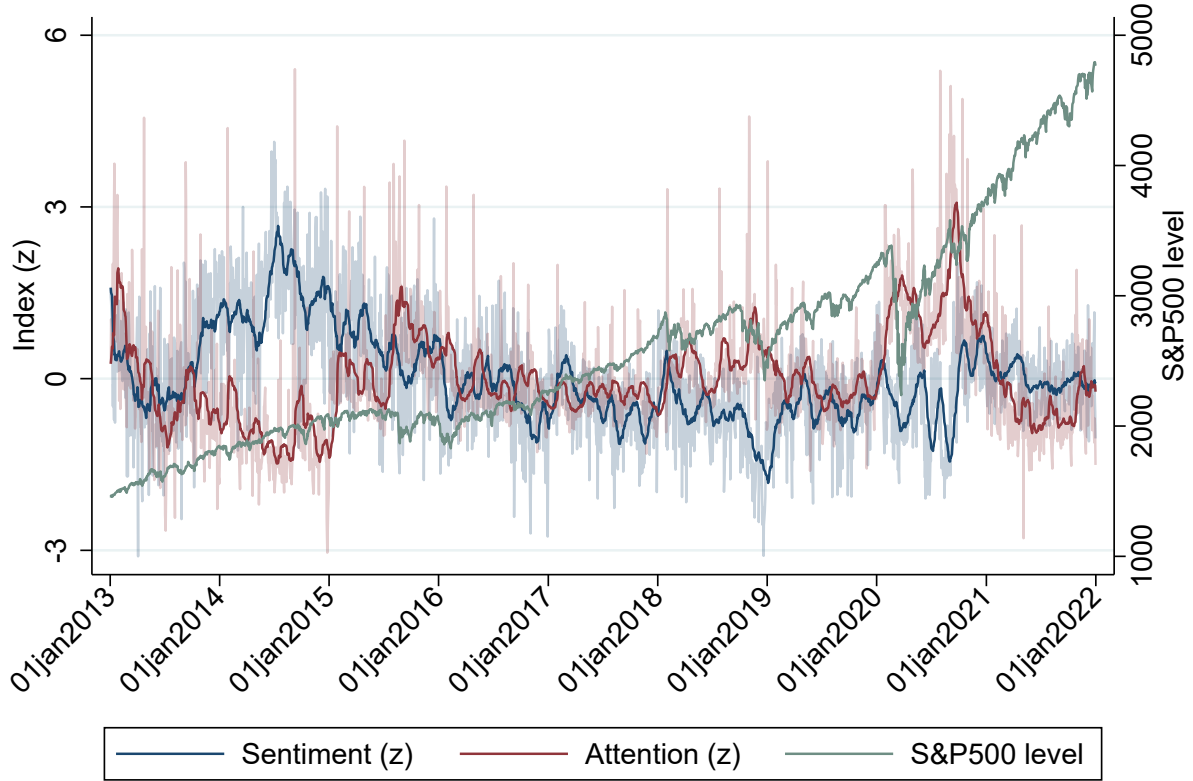
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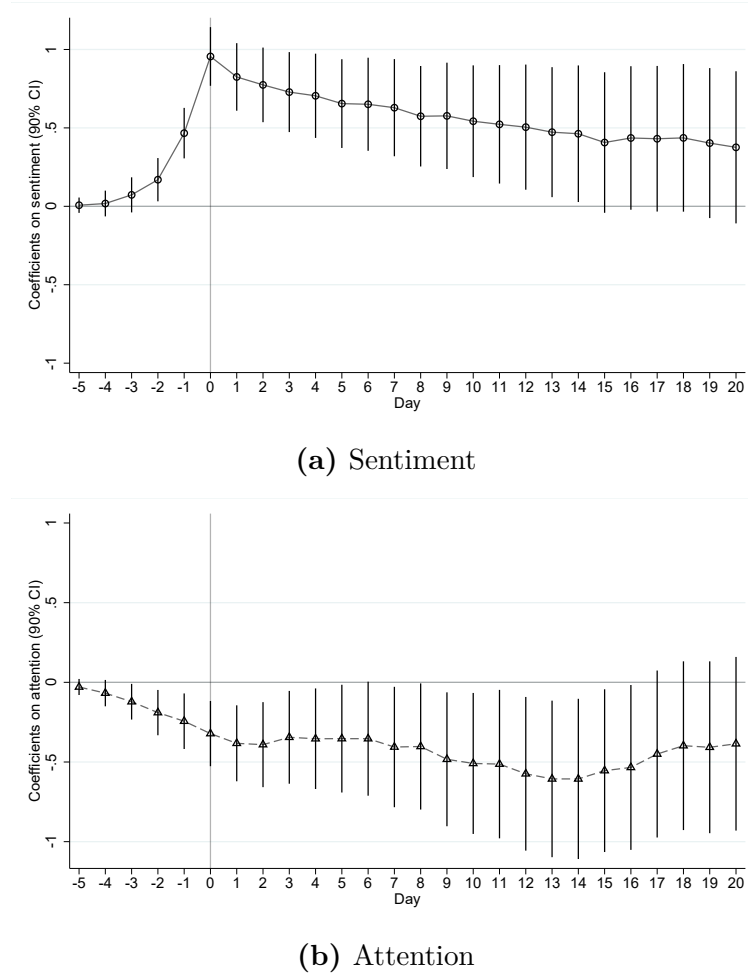


**Figure 1:** Time series of sentiment and attention indexes



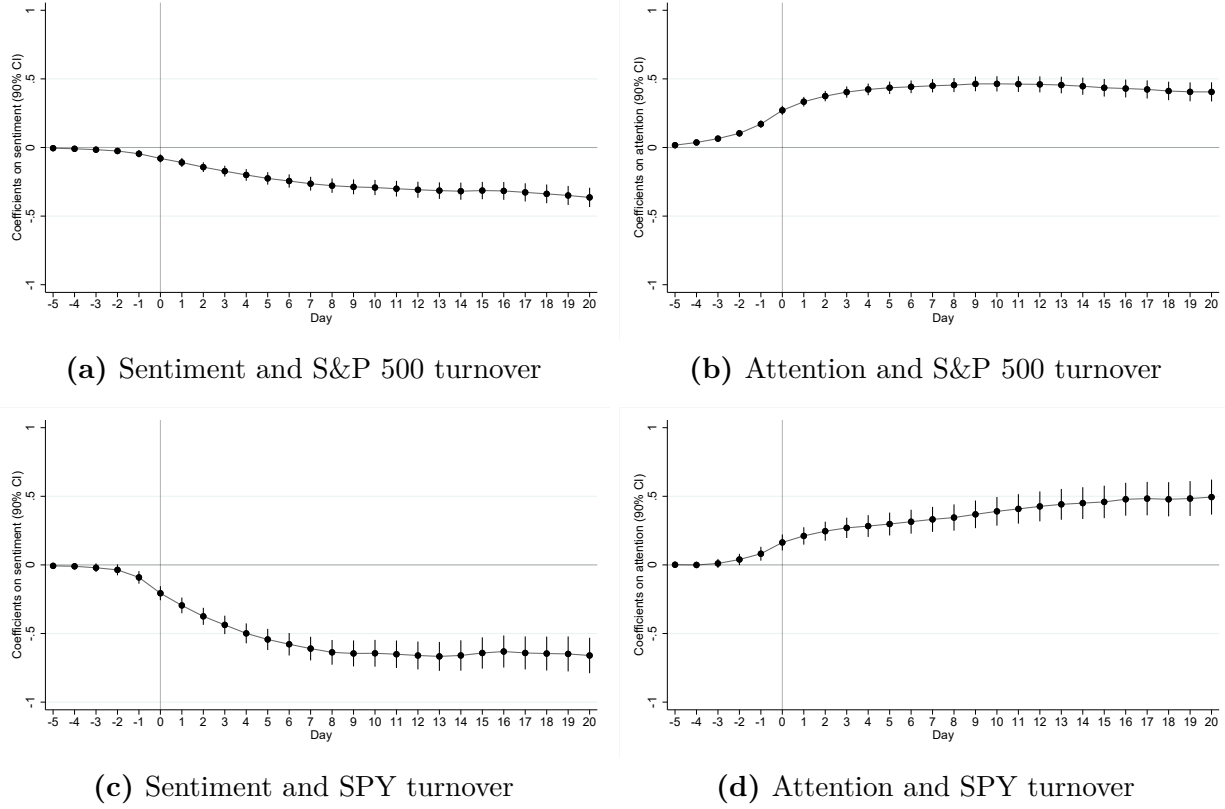
*Note:* This figure plots the time series for sentiment index (blue) and attention index (red) benchmarked against the S&P 500 index level (green). The lighter-colored lines plot the daily series of sentiment and attention indexes while the darker-colored lines plot the corresponding 20-day rolling average of each series. Sentiment (attention) index is the first principal component from a principal component analysis of platform-day level market-weighted average residualized sentiment (attention) signal across firms, normalized to have a mean zero and standard deviation of one. Platform specific firm-day level residualized signal is obtained by regressing firm-day level signal on the firm-specific annual average in the prior year and indicators for presence of firm news (8K, Earnings announcement, or DJNW news coverage) on day  $t-7$  through  $t$ , separately for each platform. Standard errors are calculated via Newey-West with 6 lags. See Section 2.4 for index construction.

**Figure 2:** How cumulative returns relate to sentiment and attention indexes



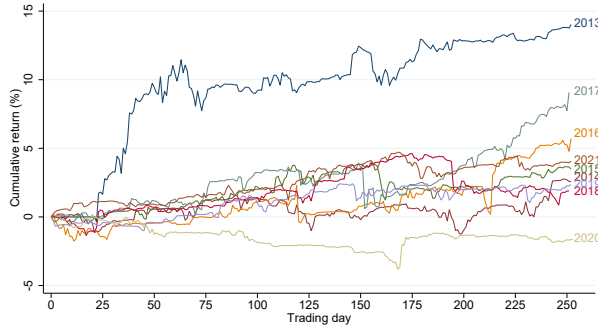
*Note:* This figure plots the estimated coefficients (and 90% confidence intervals) on sentiment and attention indexes by regressing cumulative S&P 500 returns starting from day  $t-5$  on sentiment index, attention index, and their interactions at day 0 for an event window between days  $t = -5$  and  $t = +20$ . The regressions control for return volatilities in the prior 6-10 trading days, past returns in the prior 6-10 trading days and the previous 11-35 trading days, and time fixed effects (day-of-week, month-of-year, and year-quarter). Standard errors are adjusted following Hodrick (1992).

**Figure 3:** How cumulative abnormal turnover relates to sentiment and attention indexes



*Note:* This figure plots the estimated coefficients (and 90% confidence intervals) on sentiment and attention indexes by regressing cumulative abnormal turnover starting from day  $t - 5$  on sentiment index, attention index, and their interactions at day 0 for an event window between days  $t = -5$  and  $t = +20$ . Cumulative abnormal turnover is the log turnover less the mean log turnover in the prior 140 through 20 days. S&P 500 turnover is the market-weighted turnover across all S&P 500 firms based on total trading. SPY turnover is the turnover for the SPY index based on total trading. The regressions control for abnormal turnover on day  $t - 1$ , return volatilities in the prior 6-10 trading days, past returns in the prior 6-10 trading days and the previous 11-35 trading days, and time fixed effects (day-of-week, month-of-year, and year-quarter). Standard errors are adjusted following Hodrick (1992).

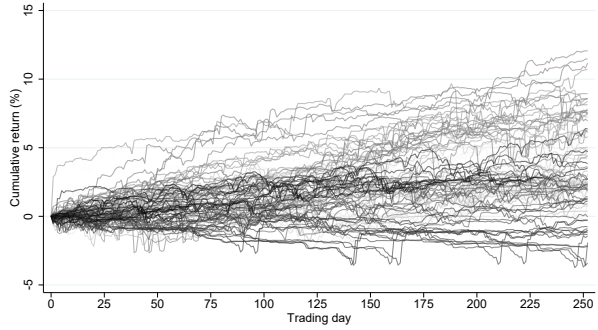
**Figure 4:** Dynamic trading strategy based on social media indexes  
Cumulative excess return



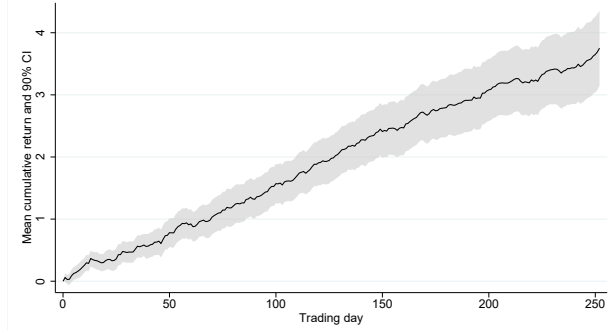
(a) Cumulated from 1st trading day each year



(b) Cumulated from 2013 through 2021



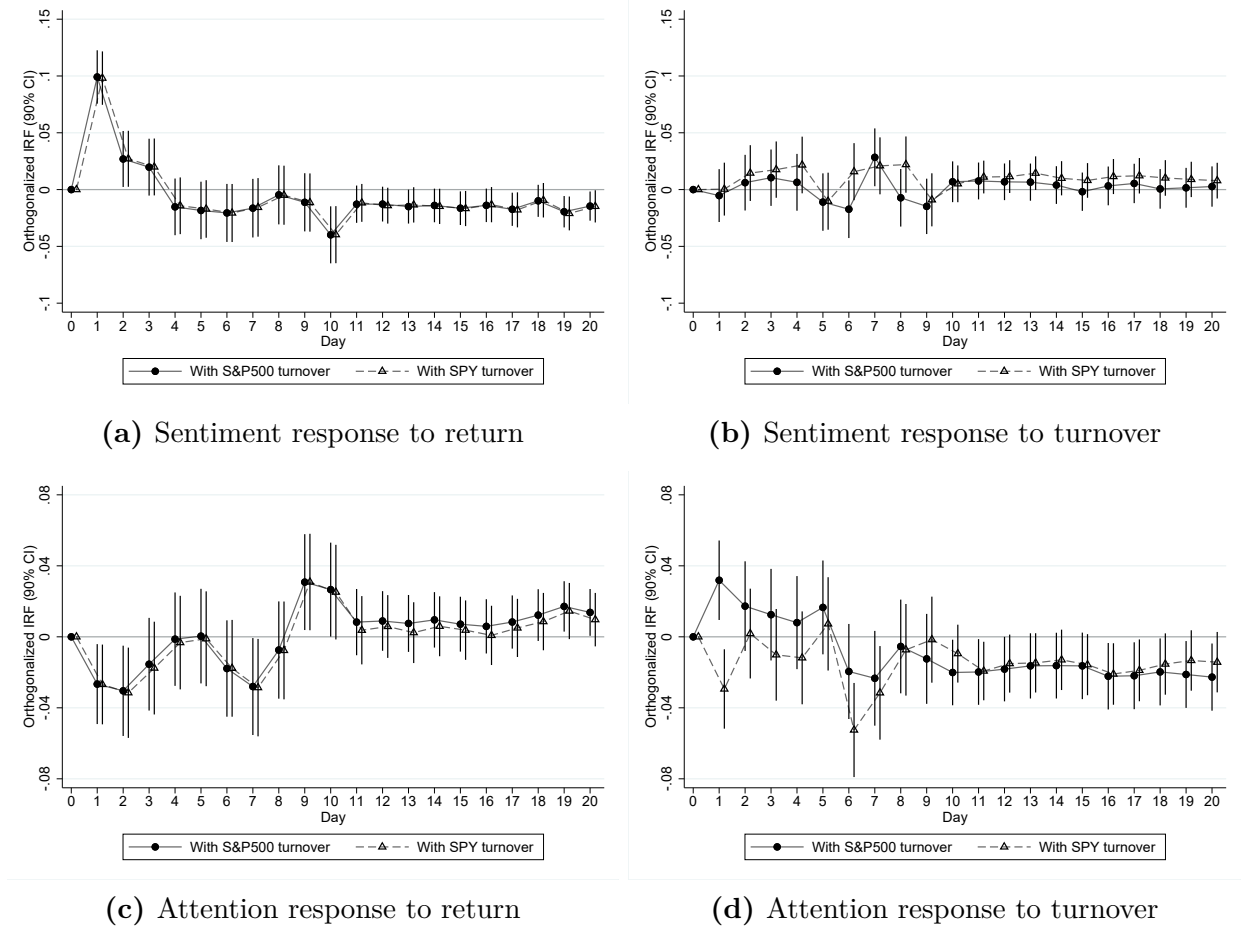
(c) Cumulated from 100 random start dates



(d) Average and 90% confidence for Panel C

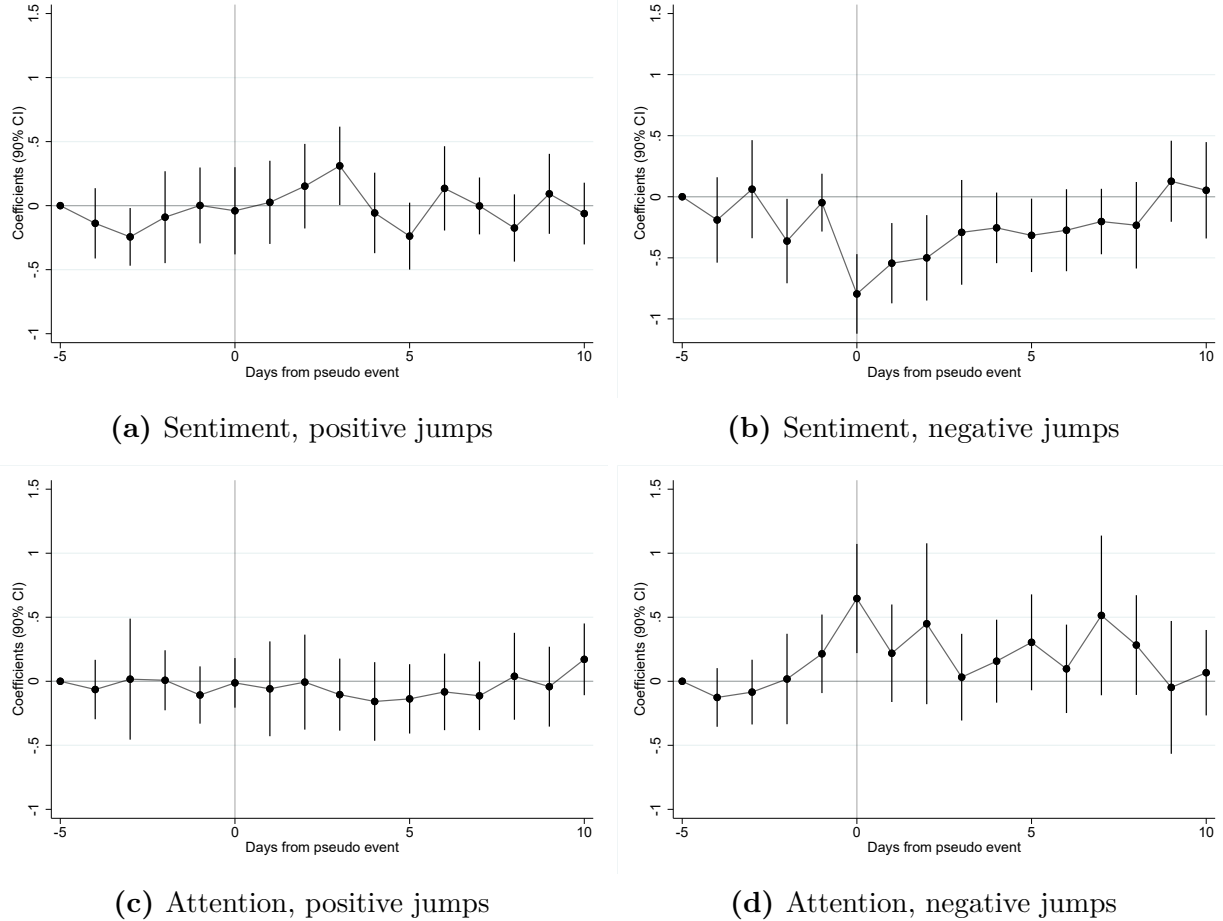
*Note:* This figure plots the cumulative buy-and-hold excess return from a dynamic trading strategy based on social media indexes constructed using information up to last month (see Section 3.3). Panel A presents the cumulative return from the first trading day to the last trading day of each year, separately for the 9 years of our sample. Panel B presents the return plot from 2013 through 2021. In Panel C and D, we construct return plots for one year following 100 randomly drawn start dates. Panel C presents all 100 paths, whereas Panel D presents the average return of those paths with a 90% confidence band.

**Figure 5:** What predicts sentiment and attention indexes?  
Impulse-response function from a VAR model



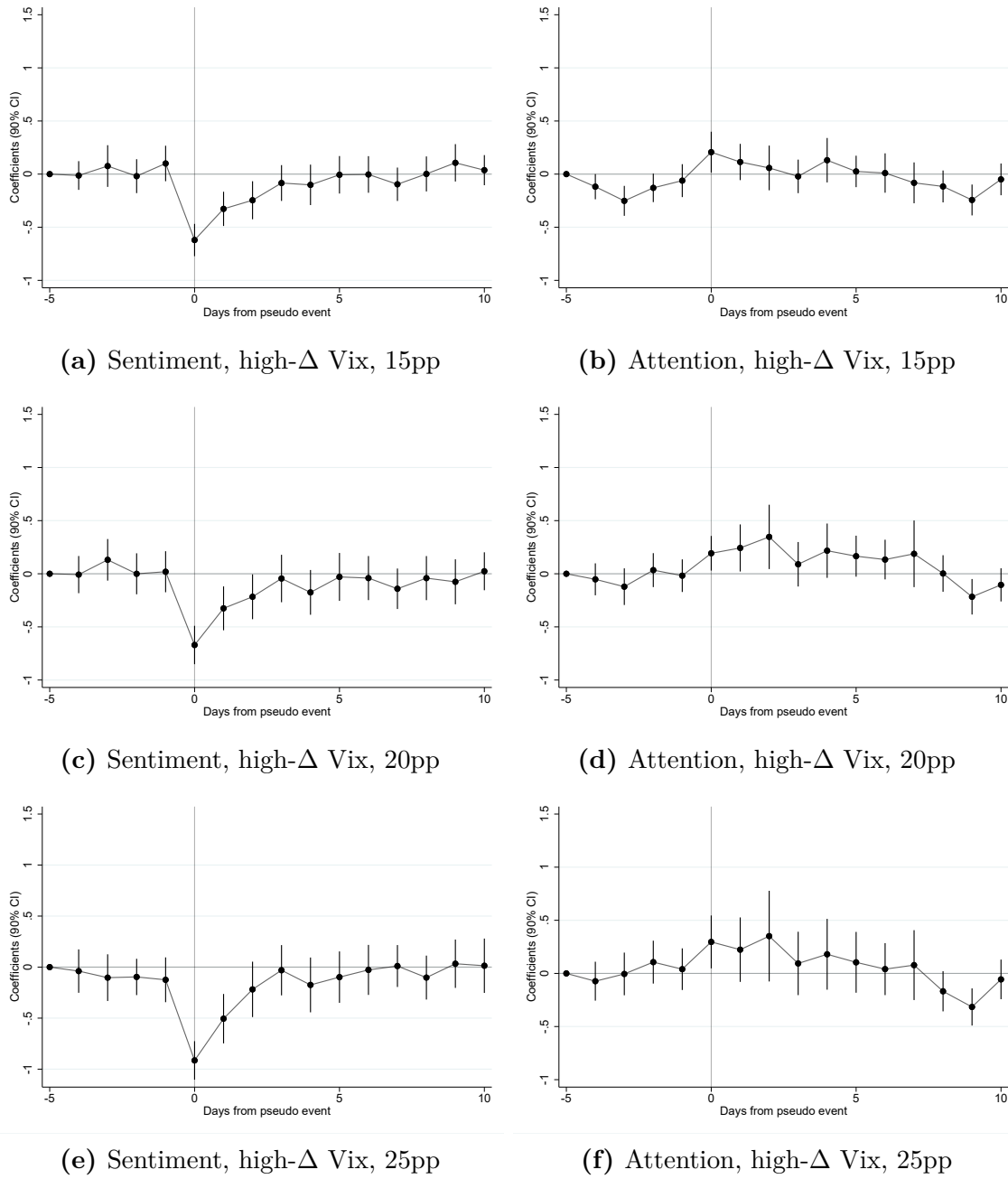
*Note:* This figure plots the orthogonalized impulse response function (and 90% confidence intervals) of sentiment and attention indexes on day  $t+1$  through day  $t+20$  to a standard-deviation change in returns or turnover on day  $t$ . Returns refer to S&P 500 daily return while turnover refers to abnormal  $\log(\text{turnover})$  based on market-weighted trading across all S&P 500 firms (“with S&P500 turnover”) or trading of SPY index (“with SPY turnover”). Appendix Figure A5 presents robustness checks by adding daily attention indexes newly developed in the literature to the VAR system.

**Figure 6:** How sentiment and attention indexes change around jumps in returns



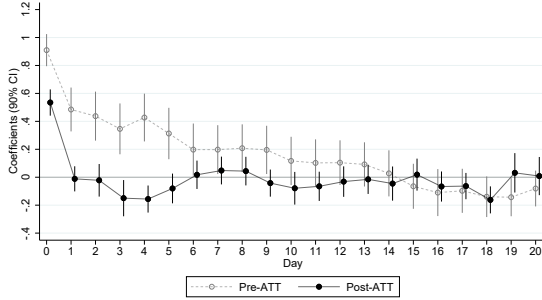
*Note:* This figure plots how sentiment index (first row) and attention index (second row) change from day  $t-4$  through  $t+10$  around days with extreme return jumps. We categorize days with S&P 500 returns  $\leq -2\text{pp}$  as negative jumps and days with S&P 500 returns  $\geq +2\text{pp}$  as positive jumps. These events are further required to be at least 10 days apart from the last corresponding event of its type, leaving us with 13 negative return jumps and 22 positive return jumps. To obtain the coefficients (and 90% confidence intervals), we regress sentiment (or attention) index on indicators for positive return jumps (or negative return jumps) and the interactions between them and the indicators for day  $t-4$ , ...,  $t+10$  around an event. Days  $t-15$  through  $t-5$  are used as the reference group and represented with a dot on day  $t-5$ . All regressions control for lagged volatilities (day  $t-5$  through  $t-1$ ), lagged returns (day  $t-5$  through  $t-1$  and the previous 25 days), DOW, MOY, and YQ fixed effects. Standard errors are calculated via Newey-West with 6 lags. Appendix Figure A8 presents robustness checks by excluding jumps coinciding with FOMC announcements and redefining jump events using  $\pm 1.5\text{pp}$  as thresholds.

**Figure 7:** How sentiment and attention indexes change around sharp increases in the VIX

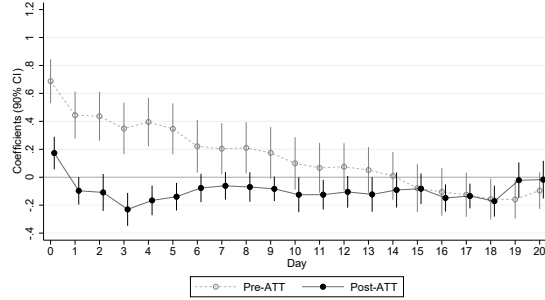


*Note:* This figure plots how sentiment index (first row) and attention index (second row) change from day  $t-4$  through  $t+10$  around days with a sharp increase in VIX. We categorize days with  $\geq +15$ , 20, or 25pp change in Vix from the prior day as high- $\Delta$  Vix events. These events are further required to be at least 10 days apart from the last event, leaving us with 46, 40, or 28 high- $\Delta$  Vix events. To obtain the coefficients (and 90% confidence intervals), we regress sentiment (or attention) index on indicators for high change in VIX and the interactions between them and the indicators for day  $t-4$ , ...,  $t+10$  around an event. Days  $t-15$  through  $t-5$  are used as the reference group and represented with a dot on day  $t-5$ . All regressions control for lagged volatilities (day  $t-5$  through  $t-1$ ), lagged returns (day  $t-5$  through  $t-1$  and the previous 25 days), DOW, MOY, and YQ fixed effects. Standard errors are calculated via Newey-West with 6 lags.

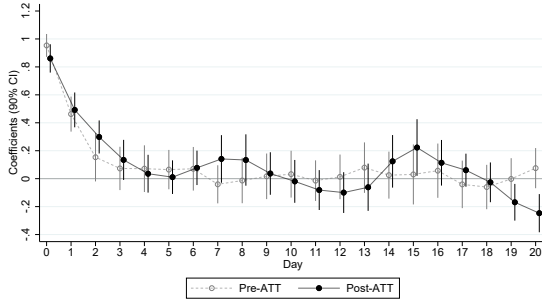
**Figure 8:** How central-firm social media indexes relate to overall and non-central-firm indexes before vs. after ATT policy?



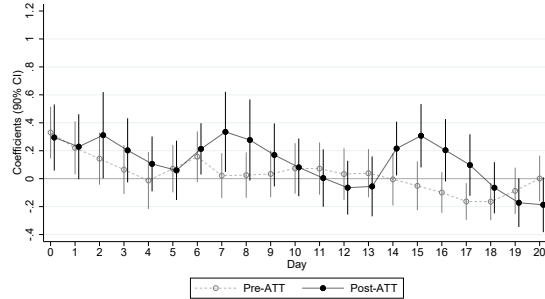
(a) How central-firm sentiment relates to overall sentiment



(b) How central-firm sentiment relates to non-central sentiment



(c) How central-firm attention relates to overall attention



(d) How central-firm attention relates to non-central attention

*Note:* This figure plots how central-firm social media indexes relate to overall and non-central-firm indexes before vs. after ATT policy change on April 26, 2021. Sample period spans 2020 May through 2021 December; pre-ATT is defined as the period from May 2020 through April 2021 and post-ATT from May 2021 through December 2021 (end of our available data). Event quarter is defined in three-month intervals around ATT policy change: event quarter 0 refers to month -2, -1, 0 from the policy (February, March, April 2021), event quarter 1 refers to month 1, 2, 3 from the policy (May, June, July 2021), and etc. All regressions control for dow fixed effects and event quarter fixed effects. Standard errors are calculated via Newey-West with 6 lags.



**Table 1:** Summary statistics

	StockTwits	Twitter	Seeking Alpha
# firms	1,500	1,287	1,294
# firm-day obs	1,870,488	1,312,173	218,604
# posts per day	49,007	8,598	223
# firms covered per day	825	502	90
Market cap. covered per day	93%	88%	38%
# firms with $\geq 10$ posts per day	354	226	58
Market cap. with $\geq 10$ posts per day	52%	50%	28%

*Note:* This table reports summary statistics for the social media platforms we use to calculate sentiment and attention indexes. We start from the 1,500 firms with the most StockTwits posts. # firms counts the number of unique firms with any posts from 2013 through 2021. # firm-days are firm-day observations with at least one post. All rows starting with # posts per day are daily averages. Market cap. refers to percentage of the market capitalization of firms with at least one post over the total of the 1500 firms (recomputed daily). The final two rows restrict to our main sample, which focuses on firm-days with at least 10 posts on StockTwits.

**Table 2:** Sentiment and attention index construction

Panel A: Residualizing regressions for platform-day signal

	Dep. var.: Sentiment $_{i,t}$ (z)			Dep. var.: Attention $_{i,t}$ (z)		
	ST	TW	SA	ST	TW	SA
Firm annual avg $_{i,y(t)-1}$	0.373*** (0.018)	0.569*** (0.015)	0.295*** (0.026)	0.834*** (0.084)	0.789*** (0.043)	0.531*** (0.046)
Firm news controls	Y	Y	Y	Y	Y	Y
Observations	738,438	738,438	738,438	738,438	738,438	738,438
$R^2$	0.0349	0.1093	0.0665	0.0811	0.4612	0.4031

Panel B: PCA of platform-day signal

	Sentiment PC1	Attention PC1
StockTwits	0.649 (0.020)	0.707 (0.014)
Twitter	0.675 (0.013)	0.706 (0.016)
Seeking Alpha	0.352 (0.091)	0.040 (0.099)
Fraction(%)	46.876 (1.207)	53.696 (2.525)

*Note:* **Panel A** reports the residualizing regressions that absorb firm-level information from each platform's social media sentiment and attention signals. Each regression uses data from a single platform at the *firm*-day level, and is separately estimated for attention and sentiment. The regressions include indicators for firm news (i.e., DJNW sentiment and attention, earnings announcements, 8-K filings) occurring on days  $t-7$  through  $t$ . We also control for the firm-average value of the signal (attention or sentiment) for the previous calendar year. For each platform-level regression we take the resulting firm-day residuals and aggregate them to the daily level using market value weights. **Panel B** reports a principal component analysis of these platform-level daily time series separately for attention and sentiment. Standard errors in parentheses are computed using a bootstrap method, involving 1,000 random sample iterations of firms with replacement.

**Table 3:** How social media sentiment and attention indexes relate to other sentiment and attention indexes

	(1)	(2)	(3)	(4)
<b>Panel A: <math>Sentiment_t</math></b>				
ARA <sub>t</sub> (z)	-0.079*** (0.030)	0.021 (0.032)	0.021 (0.026)	0.068** (0.027)
AIA <sub>t</sub> (z)	0.134*** (0.032)	0.155*** (0.030)	-0.032 (0.025)	-0.009 (0.025)
MAI (WSJ) <sub>t</sub> (z)	-0.051** (0.026)	-0.098*** (0.028)	-0.022 (0.019)	-0.025 (0.018)
MAI (NYT) <sub>t</sub> (z)	0.047* (0.025)	0.064*** (0.024)	-0.026 (0.017)	-0.023 (0.017)
Twitter EU <sub>t</sub> (z)	-0.078*** (0.030)	-0.045** (0.022)	-0.048** (0.023)	-0.047** (0.022)
RavenPack news <sub>t</sub> (z)	-0.035 (0.030)	-0.029 (0.028)	0.021 (0.020)	0.019 (0.019)
Attention <sub>t</sub> (z)		-0.294*** (0.049)		-0.147*** (0.030)
Observations	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.028	0.099	0.509	0.518
DOW FE	N	N	Y	Y
MOY FE	N	N	Y	Y
YQ FE	N	N	Y	Y
<b>Panel B: <math>Attention_t</math></b>				
ARA <sub>t</sub> (z)	0.342*** (0.059)	0.322*** (0.056)	0.315*** (0.043)	0.318*** (0.042)
AIA <sub>t</sub> (z)	0.073** (0.032)	0.106*** (0.031)	0.162*** (0.026)	0.158*** (0.026)
MAI (WSJ) <sub>t</sub> (z)	-0.161*** (0.036)	-0.173*** (0.036)	-0.017 (0.015)	-0.020 (0.015)
MAI (NYT) <sub>t</sub> (z)	0.059** (0.023)	0.070*** (0.022)	0.023 (0.016)	0.020 (0.016)
Twitter EU <sub>t</sub> (z)	0.110** (0.054)	0.090* (0.050)	0.004 (0.017)	-0.002 (0.016)
RavenPack news <sub>t</sub> (z)	0.021 (0.030)	0.012 (0.028)	-0.016 (0.019)	-0.014 (0.018)
Sentiment <sub>t</sub> (z)		-0.248*** (0.030)		-0.123*** (0.023)
Observations	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.182	0.242	0.589	0.597
DOW FE	N	N	Y	Y
MOY FE	N	N	Y	Y
YQ FE	N	N	Y	Y

Note: This table  
ment indexes new  
\*\*\* 1%, \*\* 5%, \*

**Table 4:** Do sentiment and attention indexes predict returns?

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+2~20	(6) Day t+2~20
Sentiment <sub>t</sub> (z)	0.524*** (0.041)	0.544*** (0.042)	-0.106*** (0.035)	-0.108*** (0.037)	-0.271** (0.117)	-0.264** (0.125)
Attention <sub>t</sub> (z)	-0.095*** (0.029)	-0.097*** (0.030)	-0.068** (0.033)	-0.067** (0.033)	-0.145 (0.142)	-0.146 (0.142)
Sentiment × Attention <sub>t</sub> (z)		0.158*** (0.038)		-0.022 (0.031)		0.061 (0.118)
Controls	Y	Y	Y	Y	Y	Y
DOW FE	Y	Y	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y	Y	Y
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.173	0.192	0.035	0.036	0.392	0.392

*Note:* This table reports how sentiment and attention indexes predict day t, day t+1, and day t+2~t+20 S&P 500 cumulative return. All regressions control for return volatilities in the prior 6-10 trading days, past returns in the prior 6-10 trading days and the previous 11-35 trading days, and time fixed effects (day-of-week, month-of-year, and year-quarter). Sentiment and attention indexes are the market-weighted average firm-level residualized sentiment and attention signal across S&P 500 firms, normalized to have a mean zero and standard deviation of one. Firm-level residualized signal is obtained by regressing raw firm-level signal on the annual signal average in the prior year and indicators for firm news (8K, Earnings announcement, or DJNW coverage) in the +/- 7 days. Standard errors are calculated via Newey-West with 6 lags. \*\*\* 1%, \*\* 5%, \* 10% significance level

**Table 5:** Do sentiment and attention indexes predict turnover?

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+2~20	(6) Day t+2~20
<b>Panel A: S&amp;P turnover</b>						
Sentiment <sub>t</sub> (z)	-0.020*** (0.005)	-0.021*** (0.005)	-0.018*** (0.005)	-0.019*** (0.006)	-0.192** (0.074)	-0.199*** (0.076)
Attention <sub>t</sub> (z)	0.071*** (0.007)	0.071*** (0.007)	0.042*** (0.006)	0.042*** (0.005)	0.057 (0.077)	0.058 (0.078)
Sentiment × Attention <sub>t</sub> (z)		-0.007 (0.005)		-0.008 (0.005)		-0.060 (0.064)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.596	0.597	0.482	0.483	0.749	0.749
<b>Panel B: SPY turnover</b>						
Sentiment <sub>t</sub> (z)	-0.078*** (0.008)	-0.080*** (0.009)	-0.057*** (0.010)	-0.058*** (0.010)	-0.207 (0.140)	-0.206 (0.143)
Attention <sub>t</sub> (z)	0.054*** (0.009)	0.054*** (0.009)	0.024** (0.010)	0.025** (0.010)	0.162 (0.165)	0.162 (0.166)
Sentiment × Attention <sub>t</sub> (z)		-0.010 (0.007)		-0.008 (0.009)		0.005 (0.119)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.627	0.627	0.533	0.533	0.695	0.695

*Note:* This table reports how sentiment and attention indexes predict day t, day t+1, and day t+2~t+20 cumulative abnormal turnover. Each panel represents a different outcome: panel A S&P 500 cumulative abnormal turnover and panel B SPY cumulative abnormal turnover. All regressions control for respective day t cumulative abnormal turnover, return volatilities in the prior 6-10 trading days, past returns in the prior 6-10 trading days and the previous 11-35 trading days, and time fixed effects (day-of-week, month-of-year, and year-quarter). Sentiment and attention indexes are the market-weighted average firm-level residualized signal across S&P 500 firms, normalized to have a mean zero and standard deviation of one. Firm-level residualized signal is obtained by regressing raw firm-level signal on the annual signal average in the prior year and indicators for firm news (8K, Earnings announcement, or DJNW coverage) in the +/- 7 days. Standard errors are calculated via Newey-West with 6 lags.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table 6:** Dynamic trading strategy based on social media indexes

	Dependent var.: Portfolio excess return <sub>t+1</sub> (%)				
	(1)	(2)	(3)	(4)	(5)
<b>Panel A: Weight <math>\in [-1, +2]</math></b>					
Alpha	0.018*** (0.005)	0.019*** (0.005)	0.019*** (0.005)	0.019*** (0.005)	0.019*** (0.005)
Market excess return <sub>t</sub>		-0.012*** (0.005)	-0.013*** (0.005)	-0.012** (0.005)	-0.139 (0.095)
SMB <sub>t</sub>			0.009 (0.009)	0.009 (0.009)	0.004 (0.010)
HML <sub>t</sub>			-0.006 (0.005)	-0.010 (0.007)	-0.031** (0.015)
MOM <sub>t</sub>				-0.004 (0.005)	-0.001 (0.006)
Observations	2,246	2,246	2,246	2,246	2,246
R <sup>2</sup>	0.000	0.002	0.003	0.003	0.007
Alpha (annualized)	4.564*** (1.249)	4.754*** (1.278)	4.739*** (1.278)	4.731*** (1.279)	4.697*** (1.317)
Information ratio (annualized)	1.224	1.246	1.242	1.239	1.195
FF12 industry excess return <sub>t</sub>	N	N	N	N	Y
<b>Panel B: Weight <math>\in [0, 1]</math></b>					
Alpha	0.016*** (0.004)	0.017*** (0.004)	0.017*** (0.004)	0.017*** (0.004)	0.017*** (0.004)
Market excess return <sub>t</sub>		-0.011*** (0.004)	-0.012*** (0.004)	-0.012*** (0.004)	-0.065 (0.079)
SMB <sub>t</sub>			0.010 (0.008)	0.010 (0.008)	0.004 (0.008)
HML <sub>t</sub>			-0.006 (0.004)	-0.009 (0.006)	-0.020 (0.013)
MOM <sub>t</sub>				-0.003 (0.005)	0.000 (0.005)
Observations	2,246	2,246	2,246	2,246	2,246
R <sup>2</sup>	0.000	0.003	0.004	0.004	0.007
Alpha (annualized)	4.079*** (0.981)	4.259*** (1.018)	4.244*** (1.018)	4.239*** (1.019)	4.271*** (1.045)
Information ratio (annualized)	1.393	1.402	1.396	1.394	1.369
FF12 industry excess return <sub>t</sub>	N	N	N	N	Y

*Note:* This table reports the excess return and factor loadings for a dynamic trading strategy based on social media indexes constructed using information up to last month (see Section 3.3). Column 1 shows the unconditional excess returns. Column 2 controls for date  $t$  market excess return. Column 3 additionally includes small minus big returns and value minus growth returns. Column 4 adds momentum returns. Column 5 adds Fama-French 12 industry portfolio excess returns. Panel A permits short-selling and leverage by allowing portfolio weights to range from -1 to +2. Panel B restricts portfolio weights to a range of 0 to +1, thereby prohibiting short-selling and leverage. Standard errors are calculated via Newey-West with 6 lags.

**Table 7:** Dynamic strategy: abnormal returns and factor decomposition

	Dependent var.: Portfolio excess return <sub>t+1</sub> (%)			
	(1)	(2)	(3)	(4)
Alpha	0.018*** (0.005)	0.012** (0.005)	0.012** (0.005)	0.012** (0.005)
Market excess return <sub>t+1</sub>		0.096*** (0.016)	0.098*** (0.017)	0.097*** (0.017)
SMB <sub>t+1</sub>			-0.011 (0.009)	-0.010 (0.009)
HML <sub>t+1</sub>			-0.011 (0.009)	0.002 (0.010)
MOM <sub>t+1</sub>				0.018** (0.008)
Observations	2,246	2,246	2,246	2,246
$R^2$	—	0.152	0.154	0.157
Alpha (annualized)	4.564*** (1.249)	3.051** (1.226)	2.984** (1.234)	3.020** (1.232)
Information ratio (annualized)	1.224	0.833	0.810	0.821

*Note:* This table presents tests for whether the dyanmic strategy produces abnormal returns beyond the Fama and French (1993) risk factors plus the Carhart (1997) momentum factor. Column 1 repeats the unconditional portfolio returns. Column 2 asks whether these returns are abnormal with respect to the market factor. Column 3 controls for the three Fama-French factors. Column 4 additionally includes the momentum factor.

**Table 8:** What predicts social media sentiment and attention indexes?

	Dependent var.: $\text{Sentiment}_t(z)$		Dependent var.: $\text{Attention}_t(z)$	
	(1) S&P turnover	(2) SPY turnover	(3) S&P turnover	(4) SPY turnover
$\text{Return}_{t-1}$	0.144*** (0.027)	0.139*** (0.028)	-0.024* (0.013)	-0.035** (0.014)
$\text{Return}_{t-2}$	0.074*** (0.017)	0.073*** (0.019)	-0.024 (0.015)	-0.031* (0.018)
$\text{Return}_{t-3}$	0.020 (0.015)	0.019 (0.015)	-0.011 (0.014)	-0.020 (0.015)
$\text{Return}_{t-4}$	0.003 (0.016)	0.005 (0.016)	-0.007 (0.013)	-0.022 (0.015)
$\text{Return}_{t-5}$	0.008 (0.014)	0.007 (0.014)	-0.000 (0.017)	-0.019 (0.018)
$\text{Ab. log(turnover)}_{t-1}$	-0.208** (0.096)	-0.136** (0.057)	0.897*** (0.091)	0.167*** (0.055)
$\text{Ab. log(turnover)}_{t-2}$	0.024 (0.091)	0.039 (0.055)	0.016 (0.078)	0.058 (0.050)
$\text{Ab. log(turnover)}_{t-3}$	-0.035 (0.085)	-0.021 (0.055)	0.028 (0.073)	-0.025 (0.053)
$\text{Ab. log(turnover)}_{t-4}$	-0.035 (0.105)	0.015 (0.058)	-0.025 (0.077)	-0.089 (0.058)
$\text{Ab. log(turnover)}_{t-5}$	-0.196** (0.090)	-0.090* (0.052)	0.115 (0.078)	-0.005 (0.055)
DOW FE	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y
Observations	2267	2267	2267	2267
$R^2$	0.535	0.533	0.533	0.505

*Note:* This table predicts day  $t$  sentiment and attention indexes using day  $t-5$  through day  $t-1$  S&P 500 daily return and abnormal daily turnover. Columns 1 and 3 use abnormal daily turnover based on trading of firms included in S&P 500 while columns 2 and 4 use abnormal daily turnover based on trading of SPY. All regressions control for DOW, MOY, and YQ fixed effects. Standard errors are calculated via Newey-West with 6 lags. Table A3 repeats this specification using year-month fixed effects.

\*\*\* 1%, \*\* 5%, \* 10% significance level



**Table 9:** How sentiment and attention indexes change around jumps

	Dependent var.: Sentiment <sub>t</sub> (z)		Dependent var.: Attention <sub>t</sub> (z)	
	(1)	(2)	(3)	(4)
Neg jump <sub>0</sub> × Day <sub>-1</sub>	-0.056 (0.226)	-0.057 (0.240)	0.342 (0.213)	0.294 (0.218)
Neg jump <sub>0</sub> × Day <sub>0</sub>	-0.768*** (0.290)	-0.715** (0.300)	0.679** (0.272)	0.643** (0.276)
Neg jump <sub>0</sub> × Day <sub>+1</sub>	-0.572** (0.264)	-0.562** (0.281)	0.296 (0.317)	0.225 (0.328)
Neg jump <sub>0</sub> × Day <sub>+2→+10</sub>	-0.259 (0.160)	-0.275 (0.169)	0.282 (0.206)	0.302 (0.218)
Neg jump <sub>0</sub>	0.174 (0.130)	0.296** (0.141)	-0.511*** (0.177)	-0.584*** (0.175)
Volatility <sub>t-5→t-1</sub>	0.148** (0.066)	0.123* (0.069)	0.075 (0.073)	0.069 (0.074)
CR <sub>t-1→t-5</sub>	0.067*** (0.013)	0.061*** (0.014)	-0.036** (0.015)	-0.029* (0.016)
CR <sub>t-30→t-6</sub>	0.019* (0.012)	0.015 (0.012)	0.003 (0.012)	0.013 (0.012)
Change in VIX <sub>0</sub>		-0.005** (0.003)		0.004 (0.003)
Change in MOVE <sub>0</sub>		0.018** (0.008)		0.007 (0.012)
DOW FE	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y
Relative day controls	Y	Y	Y	Y
Observations	895	843	895	843
R <sup>2</sup>	0.472	0.443	0.602	0.619

*Note:* This table presents how sentiment and attention indexes change around return jump events. Positive (negative) jumps are defined as days with S&P 500 returns  $\geq +2\%$  ( $\leq -2\%$ ). jumps are further required to be at least 10 days apart from the last return jump, leaving us with 14 negative jumps and 21 positive jumps during the sample period. We then regresses sentiment and attention indexes on an indicator for negative jumps (“Neg jump<sub>0</sub>”), indicators for day -1, day 0, day +1, and day +2 through +10 from jumps, and the interaction between the two. Positive jumps and days -15 through -2 from jumps are used as the reference group. All regressions control for lagged volatilities (day t-5 through t-1), lagged returns (day t-5 through t-1 and the previous 25 days), as well as DOW, MOY, and YQ fixed effects. Columns 2 and 4 additionally control for the change in VIX and MOVE indexes on the jump day. Standard errors are calculated via Newey-West with 6 lags. Table ?? reports an alternative specification where we include indicators for both positive and negative jumps.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table 10:** How central-firm social media indexes relate to overall and non-central-firm indexes before vs. after ATT policy?

	Dep. var.: Overall index (z)			Dep. var.: Non-central firm index (z)		
	Day t (1)	Day t+1 (2)	Day t+2 (3)	Day t (4)	Day t+1 (5)	Day t+2 (6)
<b>Panel A: Sentiment</b>						
Post ATT $\times$ Central sentiment $_t(z)$	-0.375*** (0.087)	-0.496*** (0.105)	-0.459*** (0.125)	-0.514*** (0.114)	-0.541*** (0.114)	-0.545*** (0.129)
Central sentiment $_t(z)$	0.910*** (0.070)	0.485*** (0.095)	0.437*** (0.106)	0.687*** (0.095)	0.445*** (0.102)	0.436*** (0.106)
Observations	422	421	420	422	421	420
$R^2$	0.709	0.308	0.280	0.472	0.301	0.294
<b>Panel B: Attention</b>						
Post ATT $\times$ Central attention $_t(z)$	-0.093 (0.079)	0.030 (0.107)	0.145 (0.126)	-0.036 (0.181)	0.009 (0.178)	0.168 (0.217)
Central attention $_t(z)$	0.954*** (0.050)	0.462*** (0.076)	0.154 (0.105)	0.330*** (0.112)	0.220* (0.115)	0.143 (0.113)
Observations	422	421	420	422	421	420
$R^2$	0.898	0.670	0.601	0.647	0.628	0.619
DOW FE	Y	Y	Y	Y	Y	Y
Event quarter FE	Y	Y	Y	Y	Y	Y

*Note:* This table studies how central firm indexes relate to overall social media indexes and non-central firm indexes before vs. after ATT policy change on April 26, 2021. The dependent variable in columns 1-3 is overall sentiment (panel A) and overall attention (panel B) while the dependent variable in columns 4-6 is central-firm sentiment (panel A) and central-firm attention (panel B). Sample period spans 2020 May through 2021 December; *post ATT* is an indicator for the period from May 2021 through December 2021 (end of our available data); period from May 2020 through April 2021 is used as the reference period. Event quarter is defined in three-month intervals around ATT policy change: event quarter 0 refers to month -2, -1, 0 from the policy (February, March, April 2021), event quarter 1 refers to month 1, 2, 3 from the policy (May, June, July 2021), and etc. All regressions control for dow fixed effects and event quarter fixed effects. Standard errors are calculated via Newey-West with 6 lags.

INTERNET APPENDIX:

# MARKET SIGNALS FROM SOCIAL MEDIA

by J. Anthony Cookson, Runjing Lu, William Mullins and Marina Niessner<sup>1</sup>

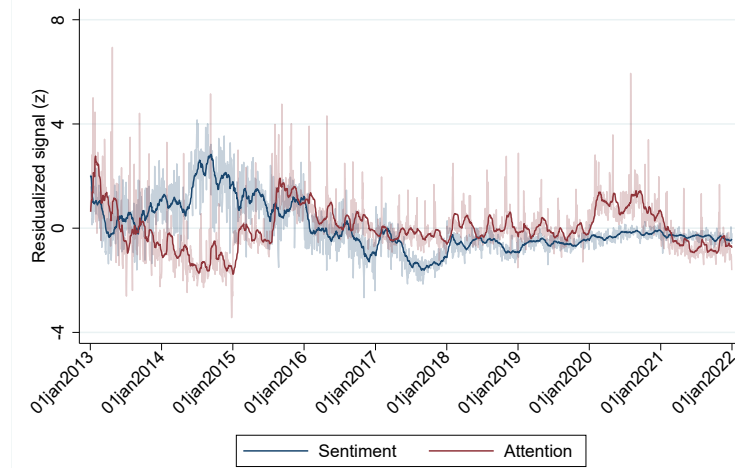
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<sup>1</sup>J. Anthony Cookson: CU Boulder (tony.cookson@colorado.edu); Runjing Lu: University of Toronto (runjing.lu@utoronto.ca); William Mullins: UC San Diego (wmullins@ucsd.edu) and Niessner: Indiana University (mniessne@iu.edu)

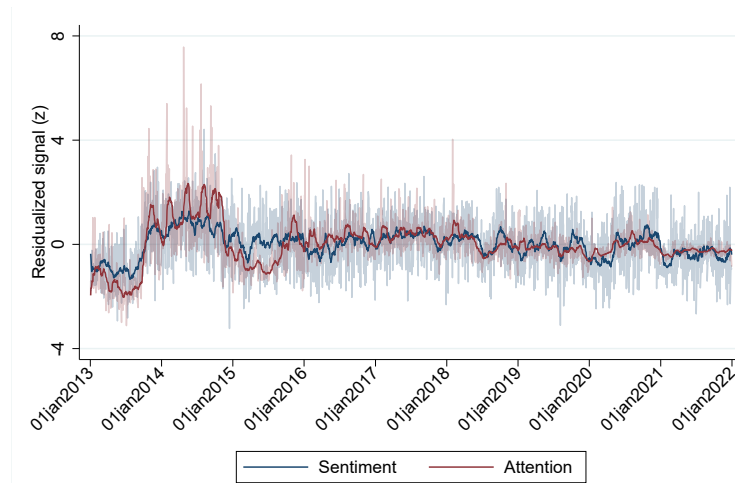
**Figure A1:** Time series of platform-level sentiment and attention



(a) StockTwits



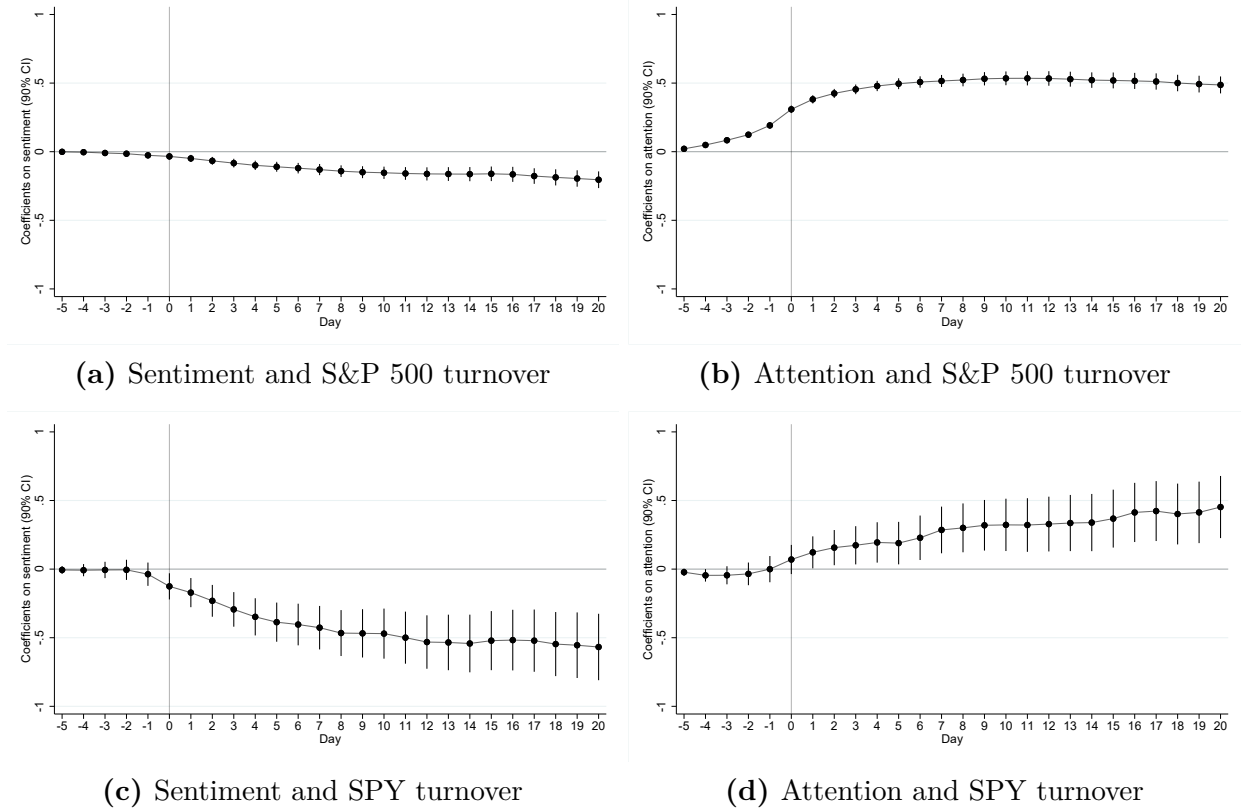
(b) Twitter



(c) Seeking Alpha

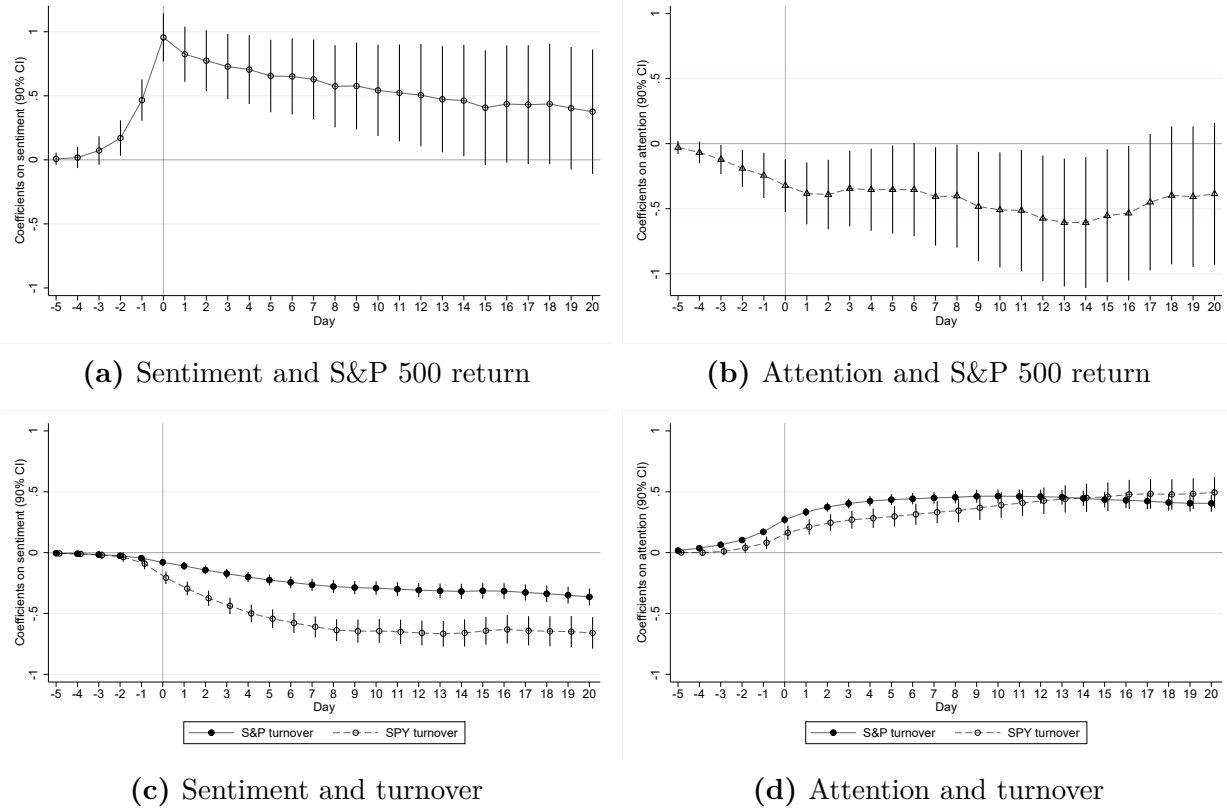
*Note:* This figure plots the time series for platform-level sentiment and attention signals. The lighter-colored lines plot the daily series of sentiment (blue) and attention (red) while the darker-colored lines plot the corresponding 20-day rolling average of each series. See Section 2.4 for index construction.

**Figure A2:** How does cumulative abnormal *retail* turnover relate to sentiment and attention indexes?



*Note:* This figure plots the estimated coefficients (and 90% confidence intervals) on sentiment and attention indexes by regressing cumulative abnormal *retail* turnover starting from day  $t - 5$  on sentiment index, attention index, and their interactions at day 0 for an event window between days  $t = -5$  and  $t = +20$ . Cumulative abnormal turnover is the log turnover less the mean log turnover in the prior 140 through 20 days. S&P 500 retail turnover is the market-weighted turnover across all S&P 500 firms based on retail trading as measured in (Boehmer et al., 2021). SPY retail turnover is the turnover for the SPY index based on retail trading. Everything else follows those in Figure 3. Standard errors are adjusted following Hodrick (1992).

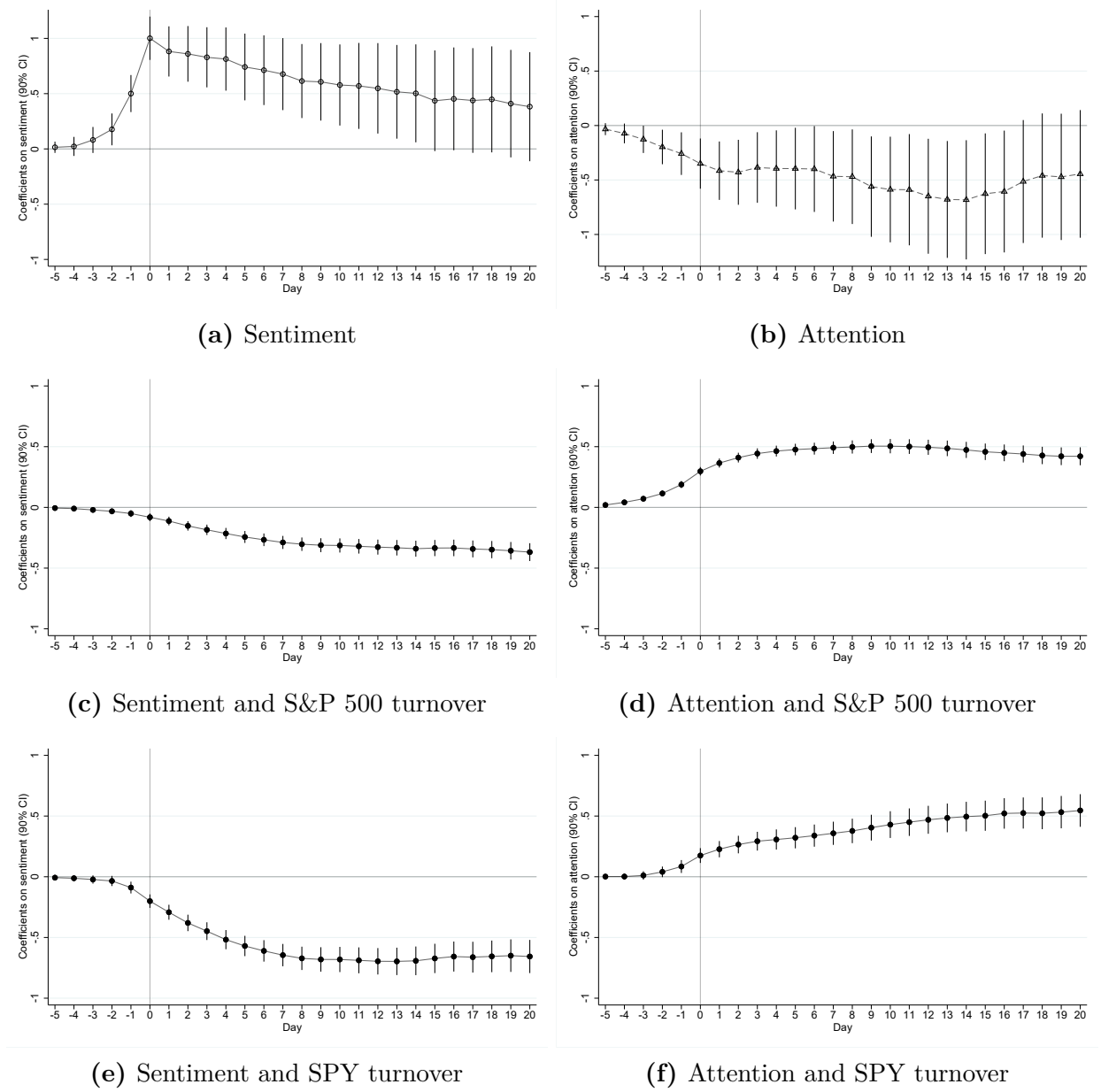
**Figure A3:** How do cumulative returns and cumulative abnormal turnover relate to sentiment and attention indexes?  
*With additional controls*



*Note:* This figure repeats Figure 2 and Figure 3 by additionally controlling for other attention and sentiment signals (ARA, AIA, MAI - WSJ, MAI - NYT, Twitter Economic Uncertainty, and RavenPack aggregate news sentiment). Everything else mirrors those in the original figures. Standard errors are adjusted following Hodrick (1992).

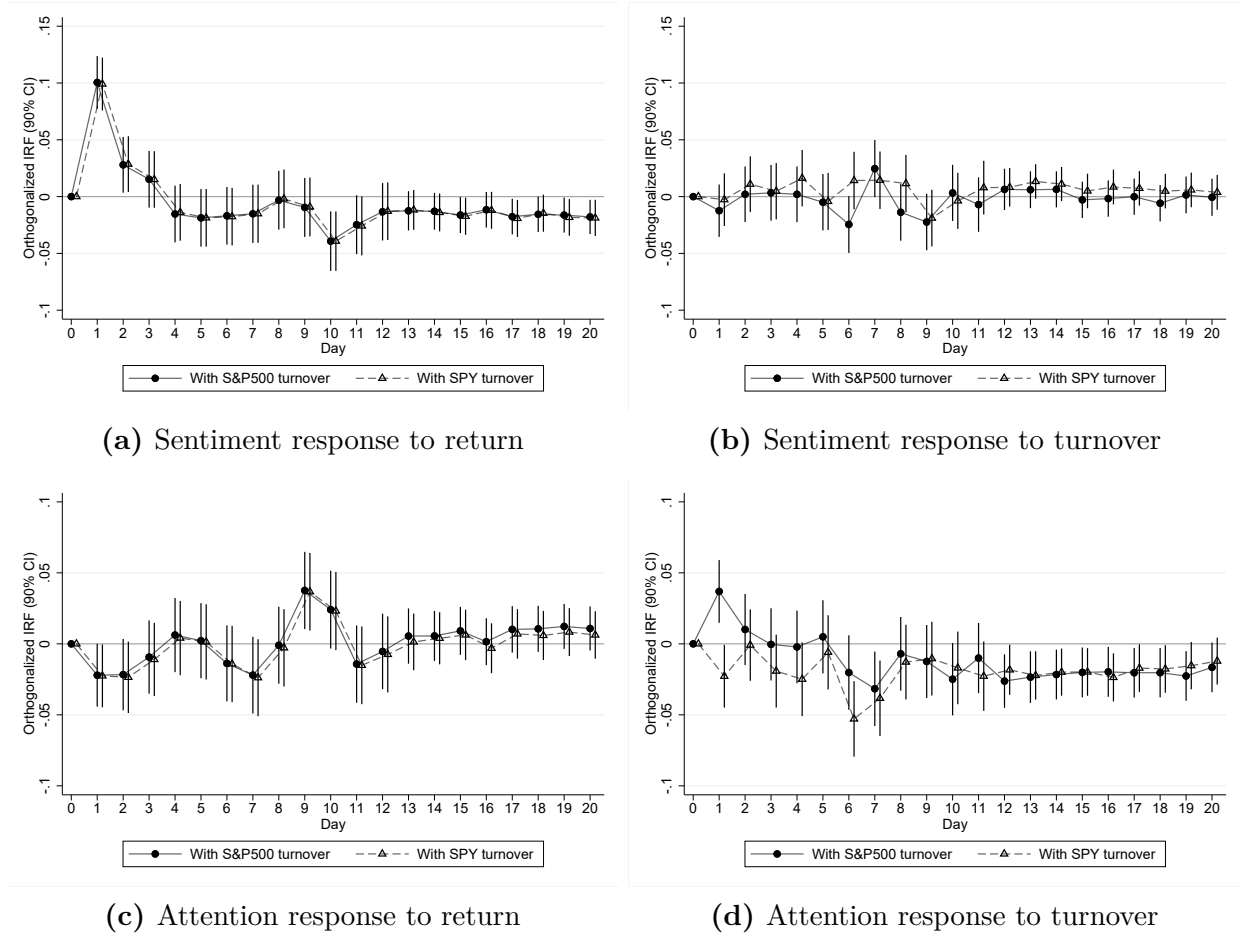
**Figure A4:** How do cumulative returns and cumulative abnormal turnover relate to sentiment and attention indexes?

*Alternative sample*



*Note:* This figure repeats Figures 2 and 3 using an alternative sample, where we focus on firm-day observations with at least 5 StockTwits posts. Everything else follows those in the corresponding tables. Standard errors are adjusted following Hodrick (1992).

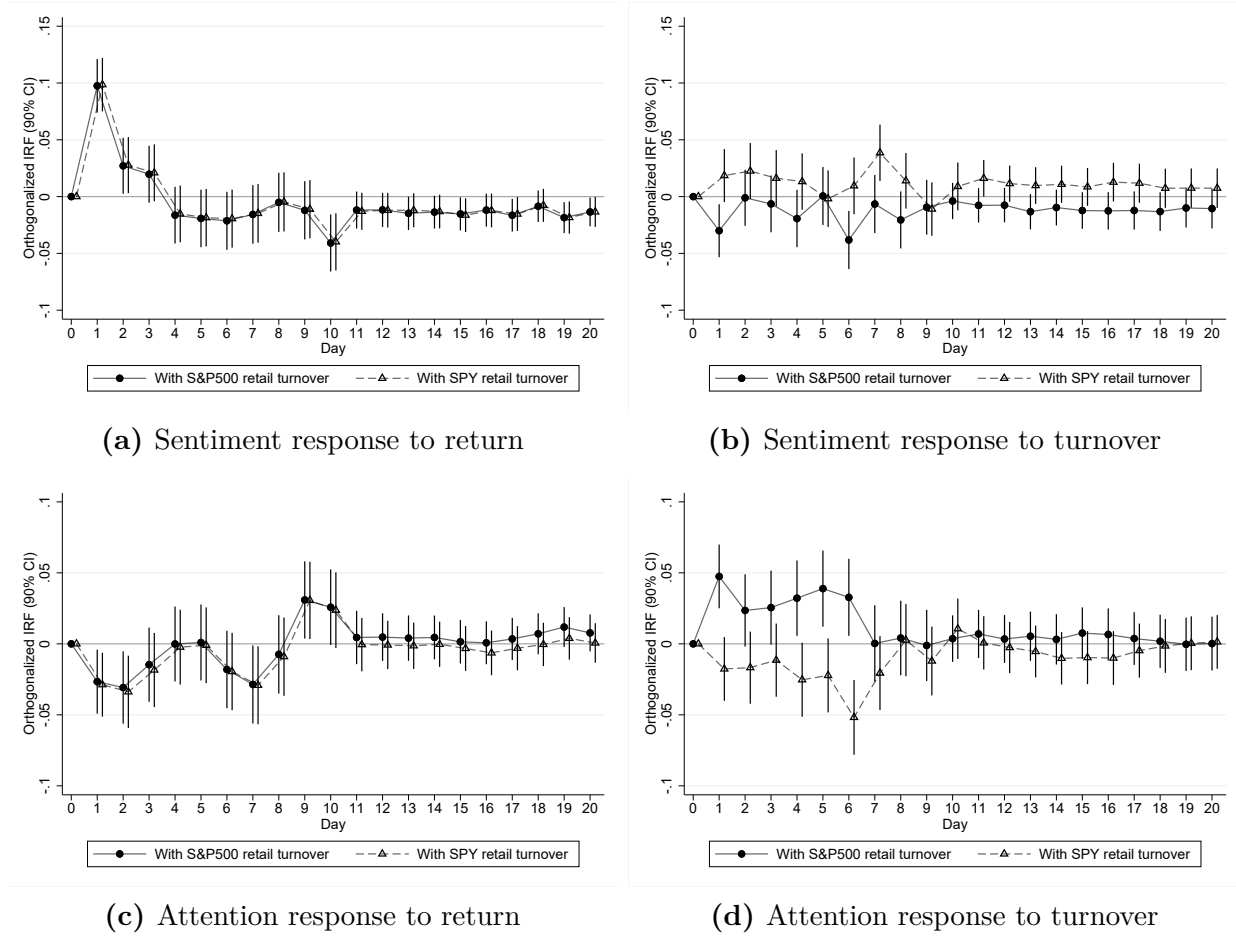
**Figure A5:** What predicts sentiment and attention indexes?  
 Impulse-response function from a VAR model  
*With additional attention controls*



*Note:* This figure repeats the VAR models in Figure 5 while further including ARA and AIA. Everything else mirrors Figure 5.

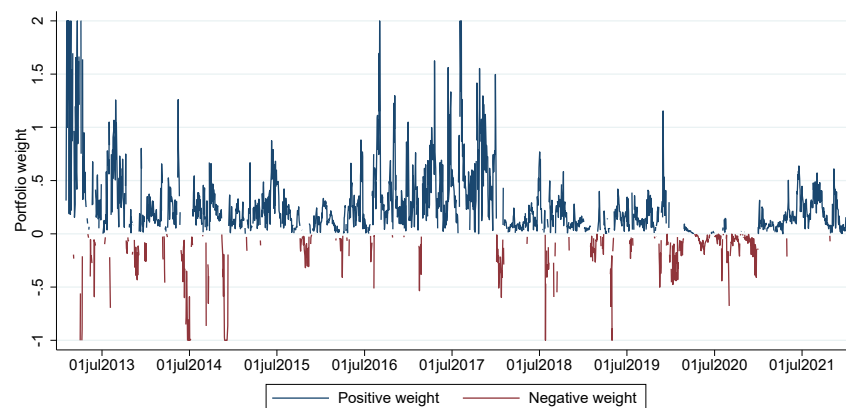


**Figure A6:** What predicts sentiment and attention indexes?  
 Impulse-response function from a VAR model  
*Turnover based on retail trading*

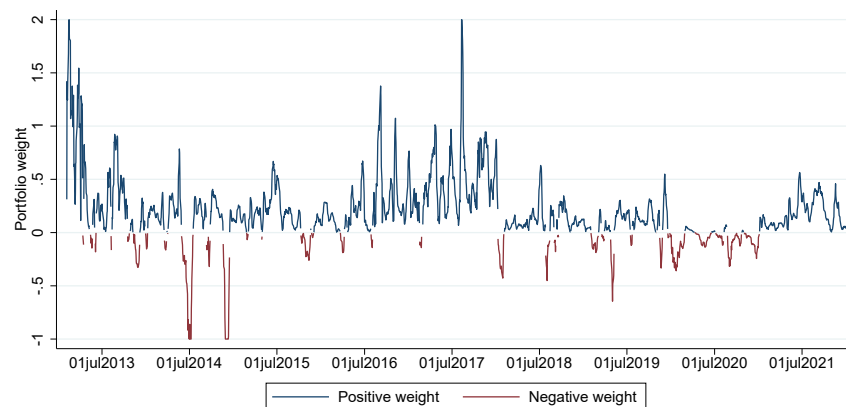


*Note:* This figure repeats the VAR models in Figure 5 while replacing total turnover with respective retail turnover. Everything else mirrors Figure 5.

**Figure A7:** Dynamic trading strategy based on social media indexes  
Time series of portfolio weights



**(a)** Baseline portfolio weight

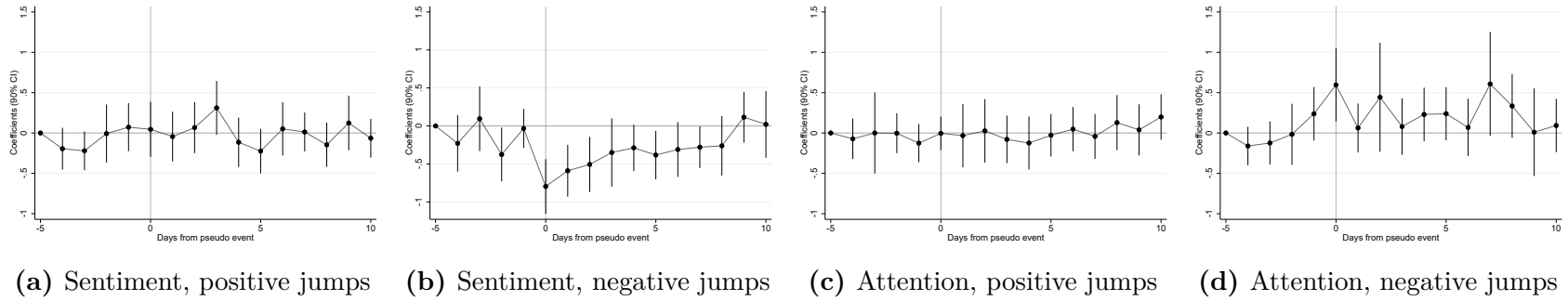


**(b)** Rolling 5-day avg. weight

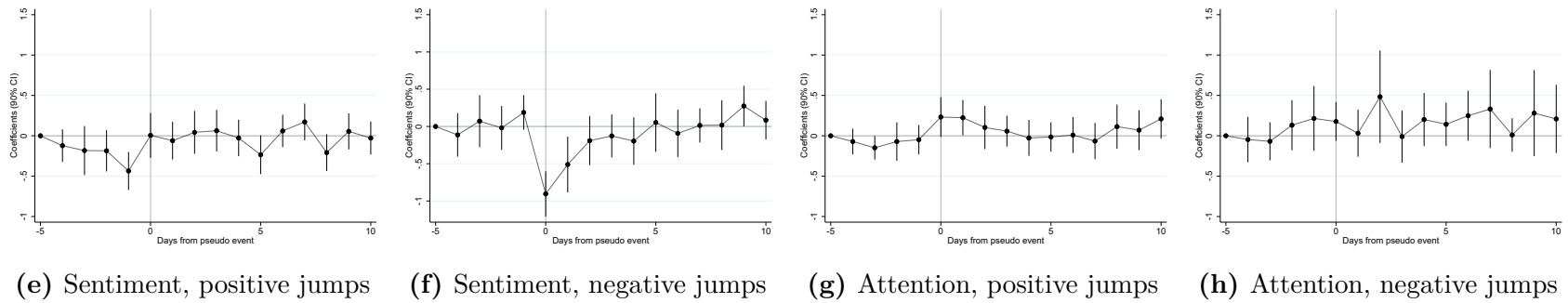
*Note:* This figure plots the portfolio weights for a dynamic trading strategy based on social media indexes constructed using information up to last month (see Section 3.3). Panel A plots the daily weight while Panel B plots the 5-day rolling average. On average, 76% (78%) of days put positive weights on the market return and 3% (2%) of days have leverage, i.e., a portfolio weight exceeding 1, in Panel A (Panel B).

**Figure A8:** How do sentiment and attention indexes change around return jumps  
*Alternative definitions of return jumps*

Exclude return jumps coinciding with FOMC announcements

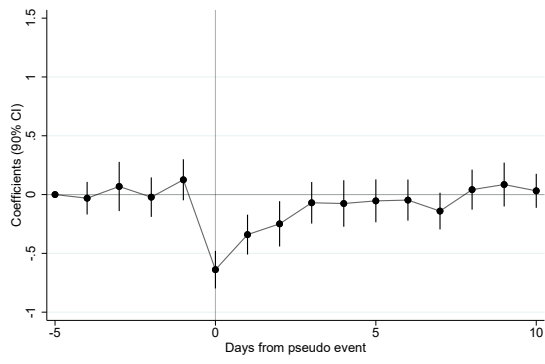


Defining return jumps using  $\pm 1.5\text{pp}$

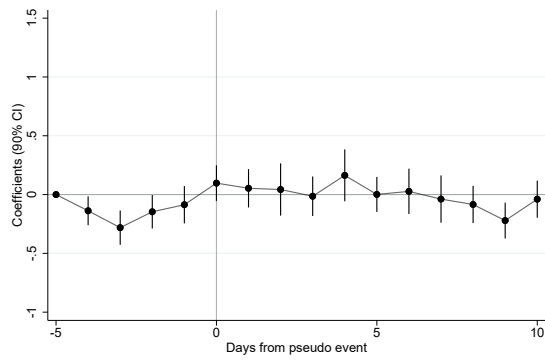


*Note:* This figure repeats Figure 6 by using alternative definitions of return jumps. First row excludes return jumps on the same day of a FOMC meeting, and second row defines days with S&P 500 returns  $\leq -1.5\text{pp}$  as negative jumps and days with S&P 500 returns  $\geq +1.5\text{pp}$  as positive jumps. Everything else mirrors those in Figure 6.

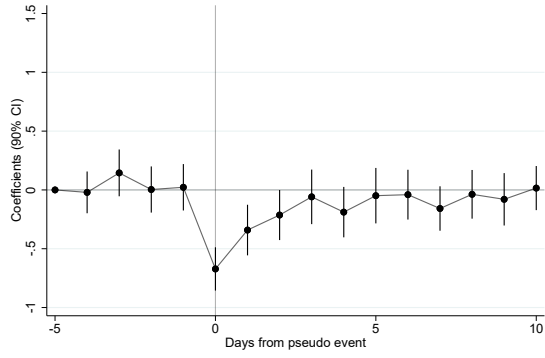
**Figure A9:** How do sentiment and attention indexes change around jumps in the VIX?  
*Exclude VIX jumps coinciding with FOMC announcements*



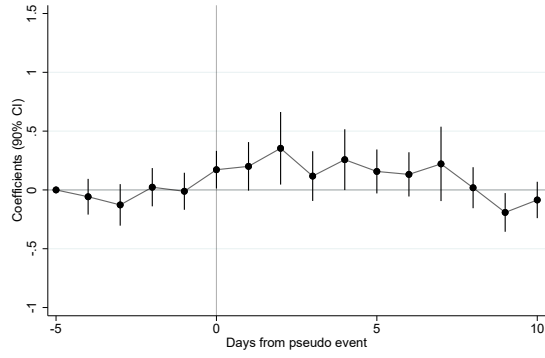
(a) Sentiment, high- $\Delta$  Vix, 15pp



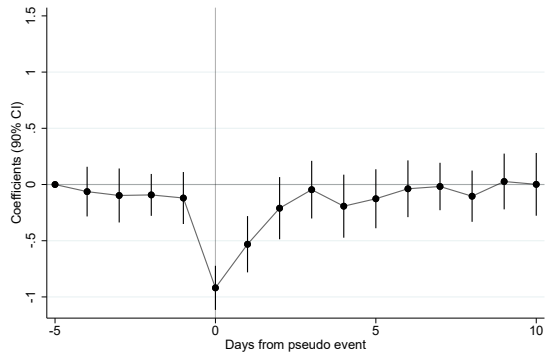
(b) Attention, high- $\Delta$  Vix, 15pp



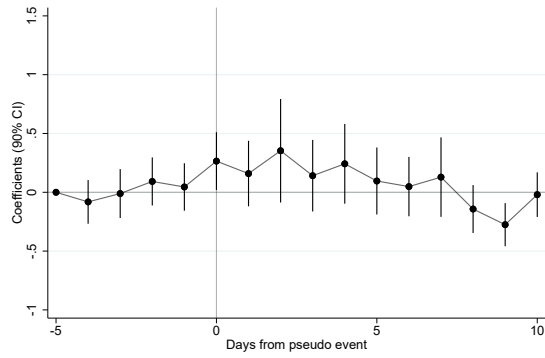
(c) Sentiment, high- $\Delta$  Vix, 20pp



(d) Attention, high- $\Delta$  Vix, 20pp



(e) Sentiment, high- $\Delta$  Vix, 25pp



(f) Attention, high- $\Delta$  Vix, 25pp

*Note:* This figure repeats Figure 7 while excluding high change in VIX that occurs on the same day of a FOMC meeting. Everything else mirrors those in Figure 7.

**Table A1:** How social media sentiment and attention indexes relate to other sentiment and attention indexes *Robustness*

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
<b>Panel A: <math>Sentiment_t(z)</math></b>												
ARA <sub>t</sub> (z)	-0.068** (0.030)					-0.079*** (0.030)	0.003 (0.027)					0.021 (0.026)
AIA <sub>t</sub> (z)		0.100*** (0.030)				0.134*** (0.032)		-0.039 (0.025)				-0.032 (0.025)
MAI (WSJ) <sub>t</sub> (z)			-0.045* (0.026)			-0.051** (0.026)			-0.028 (0.019)			-0.022 (0.019)
MAI (NYT) <sub>t</sub> (z)			0.030 (0.025)			0.047* (0.025)			-0.028* (0.017)			-0.026 (0.017)
Twitter EU <sub>t</sub> (z)				-0.076** (0.032)		-0.078*** (0.030)				-0.054** (0.024)		-0.048** (0.023)
RavenPack news <sub>t</sub> (z)					-0.011 (0.028)	-0.035 (0.030)					0.023 (0.020)	0.021 (0.020)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.005	0.010	0.002	0.006	0.000	0.028	0.504	0.505	0.506	0.507	0.505	0.509
<b>Panel B: <math>Attention_t(z)</math></b>												
ARA <sub>t</sub> (z)	0.378*** (0.057)					0.342*** (0.059)	0.356*** (0.043)					0.315*** (0.043)
AIA <sub>t</sub> (z)		0.133*** (0.033)				0.073** (0.032)		0.248*** (0.026)				0.162*** (0.026)
MAI (WSJ) <sub>t</sub> (z)			-0.148*** (0.040)			-0.161*** (0.036)			0.002 (0.019)			-0.017 (0.015)
MAI (NYT) <sub>t</sub> (z)			0.103*** (0.027)			0.059** (0.023)			0.058*** (0.018)			0.023 (0.016)
Twitter EU <sub>t</sub> (z)				0.168** (0.070)		0.110** (0.054)				0.060** (0.025)		0.004 (0.017)
RavenPack news <sub>t</sub> (z)					0.044 (0.032)	0.021 (0.030)					-0.012 (0.021)	-0.016 (0.019)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.143	0.018	0.026	0.028	0.002	0.182	0.575	0.530	0.499	0.499	0.496	0.589
DOW, MOY, YQ FE	N	N	N	N	N	N	Y	Y	Y	Y	Y	Y

*Note:* This table regresses social media sentiment and attention indexes on other daily attention and sentiment indexes newly developed in the literature. Standard errors are calculated via Newey-West with 6 lags.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A2:** How social media sentiment and attention indexes relate to other sentiment and attention indexes *Adding macroeconomic indexes*

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
<b>Panel A: <math>Sentiment_t(z)</math></b>												
ARA <sub>t</sub> (z)	-0.068** (0.030)					-0.079*** (0.030)	0.003 (0.027)					0.021 (0.026)
AIA <sub>t</sub> (z)		0.100*** (0.030)				0.134*** (0.032)		-0.039 (0.025)				-0.032 (0.025)
MAI (WSJ) <sub>t</sub> (z)			-0.045* (0.026)			-0.051** (0.026)			-0.028 (0.019)			-0.022 (0.019)
MAI (NYT) <sub>t</sub> (z)			0.030 (0.025)			0.047* (0.025)			-0.028* (0.017)			-0.026 (0.017)
Twitter EU <sub>t</sub> (z)				-0.076** (0.032)		-0.078*** (0.030)				-0.054** (0.024)		-0.048** (0.023)
RavenPack news <sub>t</sub> (z)					-0.011 (0.028)	-0.035 (0.030)					0.023 (0.020)	0.021 (0.020)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.005	0.010	0.002	0.006	0.000	0.028	0.504	0.505	0.506	0.507	0.505	0.509
<b>Panel B: <math>Attention_t(z)</math></b>												
ARA <sub>t</sub> (z)	0.378*** (0.057)					0.342*** (0.059)	0.356*** (0.043)					0.315*** (0.043)
AIA <sub>t</sub> (z)		0.133*** (0.033)				0.073** (0.032)		0.248*** (0.026)				0.162*** (0.026)
MAI (WSJ) <sub>t</sub> (z)			-0.148*** (0.040)			-0.161*** (0.036)			0.002 (0.019)			-0.017 (0.015)
MAI (NYT) <sub>t</sub> (z)			0.103*** (0.027)			0.059** (0.023)			0.058*** (0.018)			0.023 (0.016)
Twitter EU <sub>t</sub> (z)				0.168** (0.070)		0.110** (0.054)				0.060** (0.025)		0.004 (0.017)
RavenPack news <sub>t</sub> (z)					0.044 (0.032)	0.021 (0.030)					-0.012 (0.021)	-0.016 (0.019)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.143	0.018	0.026	0.028	0.002	0.182	0.575	0.530	0.499	0.499	0.496	0.589
DOW, MOY, YQ FE	N	N	N	N	N	N	Y	Y	Y	Y	Y	Y

*Note:* This table regresses social media sentiment and attention indexes on other daily attention and sentiment indexes newly developed in the literature. Standard errors are calculated via Newey-West with 6 lags.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A3:** What predicts social media sentiment and attention indexes?  
*Alternative time fixed effects*

	Dependent var.: Sentiment <sub>t</sub> (z)		Dependent var.: Attention <sub>t</sub> (z)	
	(1) S&P total	(2) SPY total	(3) S&P total	(4) SPY total
Return <sub>t-1</sub>	0.138*** (0.026)	0.132*** (0.027)	-0.017 (0.013)	-0.027** (0.013)
Return <sub>t-2</sub>	0.067*** (0.017)	0.064*** (0.018)	-0.016 (0.014)	-0.021 (0.015)
Return <sub>t-3</sub>	0.018 (0.014)	0.018 (0.014)	-0.004 (0.013)	-0.013 (0.014)
Return <sub>t-4</sub>	0.003 (0.014)	0.006 (0.015)	0.002 (0.014)	-0.012 (0.014)
Return <sub>t-5</sub>	0.010 (0.013)	0.011 (0.013)	0.006 (0.017)	-0.013 (0.018)
Ab. log(turnover) <sub>t-1</sub>	-0.137 (0.091)	-0.101* (0.055)	0.858*** (0.092)	0.122** (0.057)
Ab. log(turnover) <sub>t-2</sub>	0.061 (0.092)	0.056 (0.055)	0.005 (0.081)	0.033 (0.052)
Ab. log(turnover) <sub>t-3</sub>	-0.003 (0.086)	0.001 (0.055)	0.031 (0.073)	-0.039 (0.054)
Ab. log(turnover) <sub>t-4</sub>	-0.006 (0.107)	0.037 (0.060)	-0.034 (0.076)	-0.114** (0.056)
Ab. log(turnover) <sub>t-5</sub>	-0.142 (0.087)	-0.053 (0.050)	0.101 (0.080)	-0.055 (0.055)
DOW FE	Y	Y	Y	Y
YM FE	Y	Y	Y	Y
Observations	2267	2267	2267	2267
R <sup>2</sup>	0.535	0.533	0.533	0.505

*Note:* This table repeats Table 8 while replacing MOY and YQ fixed effects with YM fixed effects. Everything else mirrors Table 8. Standard errors are calculated via Newey-West with 6 lags.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A4:** Do sentiment and attention indexes predict returns and turnover?  
*Cumulative outcomes over various horizons*

	(1) Day 1-5	(2) Day 1-5	(3) Day 1-10	(4) Day 1-10	(5) Day 1-15	(6) Day 1-15	(7) Day 1-20	(8) Day 1-20
<b>Panel A: S&amp;P return</b>								
Sentiment <sub>t</sub> (z)	-0.213** (0.084)	-0.213** (0.089)	-0.274** (0.131)	-0.279** (0.136)	-0.383** (0.174)	-0.382** (0.183)	-0.377* (0.214)	-0.372* (0.225)
Attention <sub>t</sub> (z)	-0.075 (0.104)	-0.075 (0.104)	-0.259 (0.160)	-0.258 (0.161)	-0.335 (0.206)	-0.335 (0.207)	-0.213 (0.242)	-0.213 (0.243)
Sentiment × Attention <sub>t</sub> (z)		0.003 (0.094)		-0.044 (0.145)		0.008 (0.191)		0.039 (0.217)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.157	0.157	0.240	0.241	0.326	0.326	0.415	0.415
<b>Panel B: S&amp;P turnover</b>								
Sentiment <sub>t</sub> (z)	-0.106*** (0.017)	-0.110*** (0.017)	-0.153*** (0.024)	-0.159*** (0.025)	-0.173*** (0.033)	-0.178*** (0.033)	-0.209*** (0.040)	-0.217*** (0.040)
Attention <sub>t</sub> (z)	0.113*** (0.015)	0.113*** (0.015)	0.136*** (0.024)	0.136*** (0.024)	0.120*** (0.033)	0.121*** (0.033)	0.099*** (0.038)	0.100*** (0.038)
Sentiment × Attention <sub>t</sub> (z)		-0.029** (0.014)		-0.046** (0.021)		-0.043 (0.028)		-0.067** (0.034)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.593	0.594	0.673	0.673	0.724	0.724	0.762	0.762
<b>Panel C: SPY turnover</b>								
Sentiment <sub>t</sub> (z)	-0.225*** (0.029)	-0.229*** (0.029)	-0.280*** (0.043)	-0.281*** (0.044)	-0.266*** (0.059)	-0.264*** (0.060)	-0.264*** (0.072)	-0.264*** (0.074)
Attention <sub>t</sub> (z)	0.050* (0.030)	0.051* (0.030)	0.106** (0.049)	0.106** (0.049)	0.156** (0.063)	0.156** (0.063)	0.186*** (0.072)	0.186*** (0.072)
Sentiment × Attention <sub>t</sub> (z)		-0.034 (0.024)		-0.013 (0.041)		0.010 (0.053)		-0.003 (0.062)
Observations	2,267	2,267	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.607	0.607	0.653	0.653	0.679	0.679	0.708	0.708
DOW FE	Y	Y	Y	Y	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y	Y	Y	Y	Y

*Note:* This table repeats Table 4 and Table 5 while using cumulative return and turnover with various horizons as outcomes. Standard errors are adjusted following Hodrick (1992).

\*\*\* 1%, \*\* 5%, \* 10% significance level



**Table A5:** Do sentiment and attention indexes predict *retail* turnover?

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+1~t+15	(6) Day t+1~t+15
<b>Panel A: S&amp;P retail turnover</b>						
Sentiment <sub>t</sub> (z)	0.000 (0.004)	-0.000 (0.004)	-0.007 (0.005)	-0.008 (0.005)	-0.072** (0.029)	-0.082*** (0.029)
Attention <sub>t</sub> (z)	0.085*** (0.007)	0.085*** (0.006)	0.052*** (0.005)	0.052*** (0.005)	0.091*** (0.029)	0.092*** (0.029)
Sentiment × Attention <sub>t</sub> (z)		-0.007* (0.004)		-0.010** (0.004)		-0.079*** (0.026)
Observations	2,267	2,267	2,266	2,266	2,252	2,252
R <sup>2</sup>	0.742	0.743	0.611	0.612	0.799	0.800
<b>Panel B: SPY retail turnover</b>						
Sentiment <sub>t</sub> (z)	-0.063*** (0.017)	-0.065*** (0.017)	-0.020 (0.018)	-0.021 (0.018)	-0.213** (0.106)	-0.212** (0.106)
Attention <sub>t</sub> (z)	0.051*** (0.016)	0.051*** (0.016)	0.036** (0.018)	0.036** (0.018)	0.163 (0.108)	0.162 (0.108)
Sentiment × Attention <sub>t</sub> (z)		-0.016 (0.013)		-0.008 (0.013)		0.014 (0.089)
Observations	2,267	2,267	2,266	2,266	2,252	2,252
R <sup>2</sup>	0.352	0.352	0.323	0.323	0.724	0.724
Controls	Y	Y	Y	Y	Y	Y
DOW FE	Y	Y	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y	Y	Y

*Note:* This table reports how sentiment and attention indexes predict day t, day t+1, and day t+1~t+15 retail turnover. Each panel represents a different outcome: panel A S&P 500 cumulative abnormal retail turnover and panel B SPY cumulative abnormal retail turnover. Everything else mirror those in Table 5. Standard errors are adjusted using Newey-West with 6 lags in columns 1-4 and following Hodrick (1992) in columns 5-6.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A6:** Do sentiment and attention indexes predict returns and turnover?  
*Year-month fixed effects*

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+1~t+15	(6) Day t+1~t+15
<b>Panel A: S&amp;P return</b>						
Sentiment <sub>t</sub> (z)	0.583*** (0.043)	0.609*** (0.045)	-0.142*** (0.037)	-0.145*** (0.040)	-0.609*** (0.106)	-0.619*** (0.114)
Attention <sub>t</sub> (z)	-0.077*** (0.026)	-0.076*** (0.029)	-0.033 (0.032)	-0.033 (0.032)	-0.030 (0.149)	-0.030 (0.149)
Sentiment × Attention <sub>t</sub> (z)		0.190*** (0.040)		-0.021 (0.036)		-0.075 (0.145)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.222	0.245	0.085	0.086	0.588	0.588
<b>Panel B: S&amp;P turnover</b>						
Sentiment <sub>t</sub> (z)	-0.021*** (0.005)	-0.022*** (0.005)	-0.016*** (0.006)	-0.018*** (0.006)	-0.100*** (0.020)	-0.109*** (0.020)
Attention <sub>t</sub> (z)	0.075*** (0.008)	0.075*** (0.007)	0.040*** (0.006)	0.040*** (0.005)	-0.037* (0.022)	-0.038* (0.022)
Sentiment × Attention <sub>t</sub> (z)		-0.010* (0.005)		-0.012** (0.005)		-0.068*** (0.019)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.616	0.617	0.517	0.519	0.861	0.861
<b>Panel C: SPY turnover</b>						
Sentiment <sub>t</sub> (z)	-0.087*** (0.009)	-0.090*** (0.009)	-0.060*** (0.010)	-0.062*** (0.010)	-0.211*** (0.037)	-0.225*** (0.038)
Attention <sub>t</sub> (z)	0.059*** (0.009)	0.059*** (0.009)	0.020** (0.009)	0.020** (0.009)	-0.137*** (0.049)	-0.137*** (0.049)
Sentiment × Attention <sub>t</sub> (z)		-0.021*** (0.007)		-0.022** (0.009)		-0.099*** (0.036)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.653	0.654	0.576	0.578	0.847	0.848
Controls	Y	Y	Y	Y	Y	Y
DOW FE	Y	Y	Y	Y	Y	Y
YM FE	Y	Y	Y	Y	Y	Y

*Note:* This table reports how sentiment and attention indexes predict day t, day t+1, and day t+1~t+15 S&P 500 cumulative return and cumulative abnormal turnover. Panel A follows Table 4 and panels B and C follow Table 5 panels A and B, except that we replace MOY and YQ fixed effects with YM fixed effects. Standard errors are adjusted using Newey-West with 6 lags in columns 1-4 and following Hodrick (1992) in columns 5-6.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A7:** Do sentiment and attention indexes predict returns and turnover? *Alternative index: market capitalization-weighted raw signals*

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+1~t+15	(6) Day t+1~t+15
<b>Panel A: S&amp;P return</b>						
Sentiment <sub>t</sub> (z)	0.570*** (0.045)	0.589*** (0.049)	-0.114*** (0.037)	-0.118*** (0.039)	-0.361* (0.190)	-0.334* (0.200)
Attention <sub>t</sub> (z)	-0.102*** (0.031)	-0.121*** (0.033)	-0.075** (0.035)	-0.071* (0.038)	-0.264 (0.206)	-0.292 (0.222)
Sentiment × Attention <sub>t</sub> (z)		0.111*** (0.036)		-0.023 (0.032)		0.157 (0.200)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.171	0.176	0.035	0.036	0.323	0.324
<b>Panel B: S&amp;P turnover</b>						
Sentiment <sub>t</sub> (z)	-0.020*** (0.005)	-0.022*** (0.005)	-0.016*** (0.006)	-0.018*** (0.006)	-0.212*** (0.034)	-0.210*** (0.034)
Attention <sub>t</sub> (z)	0.054*** (0.006)	0.056*** (0.006)	0.037*** (0.006)	0.039*** (0.006)	0.132*** (0.036)	0.130*** (0.037)
Sentiment × Attention <sub>t</sub> (z)		-0.014*** (0.005)		-0.007 (0.005)		0.009 (0.033)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.572	0.573	0.476	0.476	0.724	0.724
<b>Panel C: SPY turnover</b>						
Sentiment <sub>t</sub> (z)	-0.085*** (0.010)	-0.088*** (0.010)	-0.061*** (0.011)	-0.062*** (0.012)	-0.311*** (0.062)	-0.304*** (0.063)
Attention <sub>t</sub> (z)	0.031*** (0.009)	0.034*** (0.009)	0.019 (0.011)	0.020 (0.012)	0.218*** (0.070)	0.211*** (0.072)
Sentiment × Attention <sub>t</sub> (z)		-0.016* (0.008)		-0.006 (0.010)		0.043 (0.062)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.620	0.620	0.531	0.531	0.680	0.680
Controls	Y	Y	Y	Y	Y	Y
DOW FE	Y	Y	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y	Y	Y

*Note:* This table reports how sentiment and attention indexes constructed using an alternative procedure predict day t, day t+1, and day t+1~t+15 S&P 500 cumulative return and cumulative abnormal turnover. Sentiment and attention indexes are constructed by first market-capitalization weighting *raw* firm-day level signals to platform-day level and then obtaining the first principal component from a principal component analysis on platform-day level signal across StockTwits, Twitter, and SeekingAlpha. Each panel represents a different outcome: panel A S&P 500 returns, panel B S&P 500 cumulative abnormal turnover, and panel C SPY cumulative abnormal turnover. Everything else mirror those in Table 4 and Table 5. Standard errors are adjusted using Newey-West with 6 lags in columns 1-4 and following Hodrick (1992) in columns 5-6.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A8:** Do sentiment and attention indexes predict returns and turnover? *alternative index: Equal-weighted residualized signals*

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+1~t+15	(6) Day t+1~t+15
<b>Panel A: S&amp;P return</b>						
Sentiment <sub>t</sub> (z)	0.514*** (0.044)	0.521*** (0.045)	-0.052 (0.036)	-0.052 (0.037)	-0.417* (0.215)	-0.421* (0.220)
Attention <sub>t</sub> (z)	-0.022 (0.046)	-0.042 (0.049)	-0.073* (0.039)	-0.074* (0.040)	-0.609 (0.406)	-0.597 (0.423)
Sentiment × Attention <sub>t</sub> (z)		0.090*** (0.032)		0.006 (0.024)		-0.052 (0.181)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.154	0.159	0.031	0.031	0.329	0.329
<b>Panel B: S&amp;P turnover</b>						
Sentiment <sub>t</sub> (z)	-0.029*** (0.005)	-0.029*** (0.005)	-0.027*** (0.006)	-0.027*** (0.006)	-0.182*** (0.039)	-0.177*** (0.039)
Attention <sub>t</sub> (z)	0.047*** (0.008)	0.048*** (0.008)	0.019** (0.008)	0.020*** (0.008)	0.230*** (0.072)	0.217*** (0.073)
Sentiment × Attention <sub>t</sub> (z)		-0.004 (0.004)		-0.002 (0.005)		0.058** (0.029)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.564	0.564	0.471	0.471	0.724	0.725
<b>Panel C: SPY turnover</b>						
Sentiment <sub>t</sub> (z)	-0.092*** (0.010)	-0.093*** (0.010)	-0.076*** (0.011)	-0.075*** (0.011)	-0.363*** (0.073)	-0.347*** (0.072)
Attention <sub>t</sub> (z)	0.017 (0.012)	0.018 (0.013)	-0.004 (0.015)	-0.005 (0.015)	0.032 (0.128)	-0.017 (0.129)
Sentiment × Attention <sub>t</sub> (z)		-0.005 (0.007)		0.006 (0.009)		0.212*** (0.053)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.622	0.622	0.536	0.536	0.680	0.681
Controls	Y	Y	Y	Y	Y	Y
DOW FE	Y	Y	Y	Y	Y	Y
MOY FE	Y	Y	Y	Y	Y	Y
YQ FE	Y	Y	Y	Y	Y	Y

*Note:* This table reports how sentiment and attention indexes constructed using an alternative procedure predict day t, day t+1, and day t+1~t+15 S&P 500 cumulative return and cumulative abnormal turnover. Sentiment and attention indexes are constructed by first equal weighting residualized firm-day level signals to platform-day level and then obtaining the first principal component from a principal component analysis on platform-day level signal across StockTwits, Twitter, and SeekingAlpha. Each panel represents a different outcome: panel A S&P 500 returns, panel B S&P 500 cumulative abnormal turnover, and panel C SPY cumulative abnormal turnover. Everything else mirror those in Table 4 and Table 5. Standard errors are adjusted using Newey-West with 6 lags in columns 1-4 and following Hodrick (1992) in columns 5-6.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A9:** Do sentiment and attention indexes predict returns and turnover?  
*With additional controls*

	(1)	(2)	(3)	(4)	(5)
<b>Panel A: Return<sub>t</sub></b>					
Sentiment <sub>t</sub> (z)	0.544*** (0.042)	0.542*** (0.043)	0.543*** (0.042)	0.543*** (0.042)	0.537*** (0.042)
Attention <sub>t</sub> (z)	-0.097*** (0.030)	-0.110*** (0.032)	-0.064** (0.030)	-0.100*** (0.030)	-0.091*** (0.030)
Sentiment × Attention <sub>t</sub> (z)	0.158*** (0.038)	0.161*** (0.038)	0.153*** (0.037)	0.156*** (0.038)	0.158*** (0.038)
ARA <sub>t</sub> (z)		0.031 (0.038)			
AIA <sub>t</sub> (z)			-0.125** (0.055)		
MAI (WSJ) <sub>t</sub> (z)				-0.046* (0.028)	
MAI (NYT) <sub>t</sub> (z)				0.055 (0.036)	
Twitter EU <sub>t</sub> (z)					-0.078*** (0.028)
RavenPack news <sub>t</sub> (z)					0.093*** (0.034)
Observations	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.192	0.192	0.199	0.195	0.202
<b>Panel B: S&amp;P turnover<sub>t</sub></b>					
Sentiment <sub>t</sub> (z)	-0.021*** (0.005)	-0.023*** (0.004)	-0.021*** (0.004)	-0.021*** (0.005)	-0.020*** (0.004)
Attention <sub>t</sub> (z)	0.071*** (0.007)	0.057*** (0.007)	0.055*** (0.006)	0.071*** (0.007)	0.069*** (0.007)
Sentiment × Attention <sub>t</sub> (z)	-0.007 (0.005)	-0.003 (0.005)	-0.004 (0.004)	-0.006 (0.005)	-0.007 (0.005)
ARA <sub>t</sub> (z)		0.034*** (0.008)			
AIA <sub>t</sub> (z)			0.071*** (0.006)		
MAI (WSJ) <sub>t</sub> (z)				0.016*** (0.004)	
MAI (NYT) <sub>t</sub> (z)				0.007* (0.004)	
Twitter EU <sub>t</sub> (z)					0.027*** (0.003)
RavenPack news <sub>t</sub> (z)					-0.002 (0.005)
Observations	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.597	0.607	0.642	0.601	0.606
<b>Panel C: SPY turnover<sub>t</sub></b>					
Sentiment <sub>t</sub> (z)	-0.080*** (0.009)	-0.081*** (0.009)	-0.080*** (0.009)	-0.079*** (0.009)	-0.077*** (0.008)
Attention <sub>t</sub> (z)	0.054*** (0.009)	0.043*** (0.010)	0.033*** (0.008)	0.054*** (0.009)	0.051*** (0.009)
Sentiment × Attention <sub>t</sub> (z)	-0.010 (0.007)	-0.007 (0.007)	-0.006 (0.007)	-0.009 (0.007)	-0.010 (0.007)
ARA <sub>t</sub> (z)		0.025** (0.010)			
AIA <sub>t</sub> (z)			0.082*** (0.009)		
MAI (WSJ) <sub>t</sub> (z)				0.028*** (0.007)	
MAI (NYT) <sub>t</sub> (z)				0.001 (0.007)	
Twitter EU <sub>t</sub> (z)					0.049*** (0.007)
RavenPack news <sub>t</sub> (z)					-0.025*** (0.008)
Observations	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.627	0.629	0.645	0.631	0.639
Controls and DOW, MOY, YQ FE	Y	Y	Y	Y	Y

*Note:* This table repeats Table 4 and Table 5 while including additional attention and sentiment measures: ARA, AIA, MAI (WSJ), MAI (NYT), Twitter EU index, and RavenPack aggregate news sentiment. Everything else follows those in column 2 of the corresponding tables. Standard errors are calculated via Newey-West with 6 lags.

**Table A10:** Do sentiment and attention indexes predict returns and turnover?  
*Heterogeneity by sentiment range*

	(1) Day t	(2) Day t	(3) Day t+1	(4) Day t+1	(5) Day t+1~t+15	(6) Day t+1~t+15
<b>Panel A: S&amp;P return</b>						
Above-mean sentiment <sub>t</sub> (z)	0.332*** (0.039)	0.387*** (0.043)	-0.067* (0.038)	-0.061 (0.045)	-0.235 (0.229)	-0.243 (0.250)
Below-mean sentiment <sub>t</sub> (z)	0.724*** (0.080)	0.659*** (0.063)	-0.145** (0.066)	-0.134** (0.058)	-0.537 (0.327)	-0.562* (0.288)
Attention <sub>t</sub> (z)	-0.094*** (0.029)	-0.031 (0.049)	-0.068** (0.033)	-0.102** (0.047)	-0.335 (0.206)	-0.269 (0.230)
Above-mean sentiment × Attention <sub>t</sub> (z)		0.060 (0.041)		0.024 (0.036)		-0.040 (0.211)
Below-mean sentiment × Attention <sub>t</sub> (z)		0.228** (0.104)		-0.065 (0.080)		0.133 (0.425)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.183	0.198	0.036	0.037	0.327	0.327
<b>Panel B: S&amp;P turnover</b>						
Above-mean sentiment <sub>t</sub> (z)	-0.017** (0.007)	-0.017** (0.008)	-0.026*** (0.009)	-0.030*** (0.009)	-0.323*** (0.050)	-0.321*** (0.049)
Below-mean sentiment <sub>t</sub> (z)	-0.023*** (0.008)	-0.019** (0.008)	-0.009 (0.009)	-0.004 (0.009)	-0.017 (0.055)	0.031 (0.051)
Attention <sub>t</sub> (z)	0.070*** (0.007)	0.060*** (0.008)	0.042*** (0.006)	0.036*** (0.007)	0.121*** (0.033)	0.018 (0.041)
Above-mean sentiment × Attention <sub>t</sub> (z)		0.006 (0.007)		-0.003 (0.007)		0.047 (0.045)
Below-mean sentiment × Attention <sub>t</sub> (z)		-0.022** (0.010)		-0.019** (0.009)		-0.228*** (0.047)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.596	0.598	0.483	0.485	0.725	0.726
<b>Panel C: SPY turnover</b>						
Above-mean sentiment <sub>t</sub> (z)	-0.062*** (0.012)	-0.063*** (0.013)	-0.072*** (0.015)	-0.079*** (0.016)	-0.640*** (0.093)	-0.618*** (0.090)
Below-mean sentiment <sub>t</sub> (z)	-0.095*** (0.015)	-0.091*** (0.015)	-0.041** (0.016)	-0.036** (0.016)	0.124 (0.095)	0.170* (0.090)
Attention <sub>t</sub> (z)	0.054*** (0.009)	0.046*** (0.011)	0.024** (0.010)	0.023* (0.012)	0.157** (0.063)	0.027 (0.079)
Above-mean sentiment × Attention <sub>t</sub> (z)		0.001 (0.010)		-0.010 (0.013)		0.089 (0.083)
Below-mean sentiment × Attention <sub>t</sub> (z)		-0.018 (0.014)		-0.014 (0.016)		-0.251*** (0.094)
Observations	2,267	2,267	2,267	2,267	2,267	2,267
R <sup>2</sup>	0.627	0.628	0.533	0.534	0.681	0.682
Controls	Y	Y	Y	Y	Y	Y
DOW FE	Y	Y	Y	Y	Y	Y
YM FE	Y	Y	Y	Y	Y	Y

*Note:* This table repeats Table 4 and Table 5 while replacing  $Sentiment_t(z)$  with  $Above-meansentiment_t(z)$  (same as  $Sentiment_t(z)$  if sentiment index is positive and zero otherwise) and  $Below-meansentiment_t(z)$  (same as  $Sentiment_t(z)$  if sentiment index is negative and zero otherwise). Everything else follows the corresponding tables. Standard errors are adjusted using Newey-West with 6 lags in columns 1-4 and following Hodrick (1992) in columns 5-6.

\*\*\* 1%, \*\* 5%, \* 10% significance level

**Table A11:** Dynamic trading strategy based on social media indexes, *Robustness*

	Dependent var.: Portfolio excess return <sub>t+1</sub> (%)			
	(1)	(2)	(3)	(4)
<b><i>Panel A: Return winsorized 10%</i></b>				
Alpha	0.014*** (0.004)	0.014*** (0.004)	0.014*** (0.004)	0.014*** (0.004)
Market excess return <sub>t</sub>		-0.007** (0.004)	-0.008** (0.004)	-0.007** (0.004)
SMB <sub>t</sub>			0.009 (0.008)	0.009 (0.008)
HML <sub>t</sub>			-0.006 (0.004)	-0.007 (0.006)
MOM <sub>t</sub>				-0.002 (0.005)
Observations	2,246	2,246	2,246	2,246
R <sup>2</sup>	—	0.001	0.002	0.002
Alpha (annualized)	3.451*** (1.016)	3.563*** (1.038)	3.551*** (1.038)	3.546*** (1.039)
Information ratio (annualized)	1.137	1.150	1.145	1.144
<b><i>Panel B: 5-day avg weight</i></b>				
Alpha	0.015*** (0.005)	0.016*** (0.005)	0.016*** (0.005)	0.016*** (0.005)
Market excess return <sub>t</sub>		-0.009* (0.005)	-0.009* (0.005)	-0.009* (0.005)
SMB <sub>t</sub>			0.001 (0.009)	0.001 (0.009)
HML <sub>t</sub>			-0.004 (0.005)	-0.004 (0.007)
MOM <sub>t</sub>				0.000 (0.005)
Observations	2,245	2,245	2,245	2,245
R <sup>2</sup>	—	0.002	0.002	0.002
Alpha (annualized)	3.800*** (1.181)	3.943*** (1.191)	3.925*** (1.195)	3.926*** (1.195)
Information ratio (annualized)	1.078	1.109	1.101	1.101

*Note:* This table presents robustness checks for Table 6 Panel A by using an alternative outcome and portfolio weight. Panel A winsorizes forecast returns at 10% level before calculating portfolio weight. Panel B replaces portfolio weight with rolling 5-day average. Everything else follows Table 6 Panel A.

**Table A12:** Dynamic trading strategy based on sentiment or attention index *alone*

	Dependent var.: Portfolio excess return <sub>t+1</sub> (%)				
	(1)	(2)	(3)	(4)	(5)
<b><i>Panel B: Predict with sentiment alone</i></b>					
Alpha	0.012*** (0.004)	0.013*** (0.004)	0.013*** (0.004)	0.013*** (0.004)	0.012*** (0.005)
Market excess return <sub>t</sub>		-0.009** (0.005)	-0.010** (0.005)	-0.010** (0.005)	-0.163 (0.100)
SMB <sub>t</sub>			0.011 (0.008)	0.010 (0.008)	0.006 (0.009)
HML <sub>t</sub>			-0.007* (0.004)	-0.011* (0.007)	-0.019 (0.015)
MOM <sub>t</sub>				-0.005 (0.005)	-0.003 (0.005)
Observations	2,246	2,246	2,246	2,246	2,246
R <sup>2</sup>	—	0.002	0.003	0.003	0.009
Alpha (annualized)	3.095*** (1.077)	3.241*** (1.108)	3.223*** (1.110)	3.213*** (1.111)	3.076*** (1.151)
Information ratio (annualized)	0.963	0.980	0.972	0.969	0.895
<b><i>Panel C: Predict with attention alone</i></b>					
Alpha	0.008** (0.003)	0.008** (0.004)	0.008** (0.004)	0.008** (0.004)	0.008** (0.004)
Market excess return <sub>t</sub>		-0.007** (0.003)	-0.008** (0.004)	-0.008** (0.003)	-0.153* (0.081)
SMB <sub>t</sub>			0.010 (0.007)	0.010 (0.007)	0.006 (0.007)
HML <sub>t</sub>			-0.004 (0.004)	-0.005 (0.006)	-0.022* (0.012)
MOM <sub>t</sub>				-0.001 (0.004)	0.002 (0.005)
Observations	2,246	2,246	2,246	2,246	2,246
R <sup>2</sup>	—	0.002	0.003	0.003	0.009
Alpha (annualized)	1.977** (0.877)	2.095** (0.886)	2.090** (0.882)	2.088** (0.884)	2.019** (0.894)
Information ratio (annualized)	0.755	0.792	0.794	0.791	0.756
FF12 industry excess return <sub>t</sub>	N	N	N	N	Y

*Note:* This table repeats Table 6 panel A while using either day  $t$  sentiment index alone (panel A) or day  $t$  attention index alone in predicting day  $t + 1$  return. Everything else follows Table 6. Standard errors are calculated via Newey-West with 6 lags.



**Table A13:** Correlation between overall and (non-)central firm social media indexes

Panel A: Correlation among Sentiment Indexes				
	Central firm sentiment		Non-central firm sentiment	
	Pre-ATT	Post-ATT	Pre-ATT	Post-ATT
Overall sentiment	0.856	0.683	0.946	0.824

Panel B: Correlation among Attention Indexes				
	Central firm attention		Non-central firm attention	
	Pre-ATT	Post-ATT	Pre-ATT	Post-ATT
Overall attention	0.896	0.783	0.803	0.769

*Note:* This table reports the correlations between overall social media indexes and (non-)central-firm indexes before vs. after ATT policy change on April 26, 2021. Firms are defined as central if they rank top 20 based on betweenness, closeness, or eigenvector centrality in 2019; the complement is defined as non-central. Pre-ATT period is defined as from May 2020 through April 2021 and post-ATT period from May 2021 through December 2021 (end of the available data).